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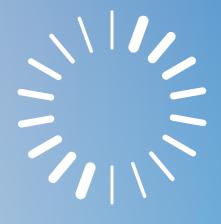
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# LEM Group



# Consolidated statement of financial position

#### **Assets**

in CHF thousands

	0001040	187'113
	11/'363	113'125
		101'922
		11'616
		(983)
		570
	112'950	73'988
	14'979	9'490
14		3'951
	3'020	3'559
		1'980
9	4'514	(
	97'971	64'498
14	916	660
	9'000	8'000
	2'288	1'778
	36'692	5'253
9	1'629	23 347
		26'047
	22'116	22'760
notes	31.3.2020	31.3.2019
	230'313	187'11
	114'891	61'91
11	1'023	1'03
20	58'277	13'49
10	4'474	5'17
9	5'962	
	45'155	42'20
	115'423	125'19
		2'22
	1'332	2'57
6	33'764	39'21
5	58'256	68'65
	8 9 10 20 11    Notes    9 20 13 14    9 10 20 11    12	6   33'764   1'332   7   2'828

Notes

31.3.2020

31.3.2019

# Consolidated income statement

		April to Marc	ch
	Notes	2019/20	2018/19
in CHF thousands			
Sales		307'942	321'591
Cost of goods sold		(165'195)	(175'098)
Gross margin		142'747	146'493
Sales expenses		(28'232)	(29'733)
Administration expenses		(28'270)	(24'640)
Research & development expenses		(28'038)	(27'576)
Other income		120	252
Operating profit		58'327	64'796
Financial expenses		(505)	(179)
Financial income	18	191	155
Exchange effect	19	(2'379)	(2'519)
Profit before taxes		55'634	62'252
Income taxes		5'059	(9'876)
Net profit for the year		60'693	52'376
Earnings per share, in CHF Basic & diluted earnings per share	21	53.27	45.97

The accompanying notes are an integral part of the consolidated financial statements.

# Consolidated statement of comprehensive income

		April to Marc	h
in CHF thousands	Notes	2019/20	2018/19
Net profit for the period recognized in the income statement		60'693	52'376
Other comprehensive income to be reclassified to profit and loss in subsequent periods			
Currency translation difference		(6'132)	(1'338)
Income tax		525	66
in subsequent periods  Other comprehensive income not to be reclassified to profit and loss in subsequent periods			
Remeasurement gains/(losses) on defined benefit plans	23	(3'469)	(4'736)
Income tax	20	358	
Total other comprehensive income not to be reclassified to profit and loss in subsequent periods		(3'111)	1'007
in subsequent perious			
Other comprehensive income /(loss) for the period, net of tax		(8'719)	1'007 (3'730) (5'002)

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# Consolidated statement of changes in equity

#### Attributable to shareholders

in CHF thousands	Notes	Share capital	Treasury shares	Capital reserve	Translation reserve	Retained earnings	Total equity
1 April 2018		570	(1'091)	13'034	(37)	99'101	111'577
Net profit for the year						52'376	52'376
Other comprehensive income/(loss)					(1'272)	(3'730)	(5'002)
Total comprehensive income					(1'272)	48'646	47'374
Dividends paid	15					(45'561)	(45'561)
Movement in treasury shares	15		109	(109)		(265)	(265)
31 March 2019		570	(983)	12'926	(1'310)	101'922	113'125
1 April 2019		570	(983)	12'926	(1'310)	101'922	113'125
Net profit for the year						60'693	60'693
Other comprehensive income/(loss)					(6'132)	(2'587)	(8'719)
Total comprehensive income					(6'132)	58'107	51'975
Dividends paid	15					(47'855)	(47'855)
Movement in treasury shares	15		402	(402)		119	119
31 March 2020		570	(581)	12'524	(7'441)	112'292	117'363

The amount available for dividend distribution is based on LEM HOLDING SA shareholders' equity determined in accordance with the legal provisions of the Swiss Code of Obligations.

# Consolidated cash flow statement

		April to Marc	h
	Notes	2019/20	2018/19
in CHF thousands			
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before taxes		55'634	62'252
Adjustment for noncash items and taxes paid			
Net financial result		(23)	14
Derivative financial instruments revaluation		(488)	(73)
Depreciation and amortization		14'460	9'056
Impairment loss		0	2'734
Gain / Loss on disposal of fixed assets		432	402
Increase (+) / decrease (-) of provisions and allowances		1'025	3'791
Movement in pension		378	(1'000)
Interest received		112	113
Interest paid		(90)	(127)
Taxes paid		(7'723)	(14'852)
Cash flow before changes in net working capital		63'718	62'310
Change in inventories		2'296	(4'908
Change in accounts receivable and other current assets		6'652	(3'511)
Change in payables and other liabilities		955	(342)
Cash flow from changes in net working capital		9'902	(8'761
CASH FLOW FROM INVESTING ACTIVITIES			
Investment in fixed assets	8	(14'346)	(14'243)
Investment in intangible assets	10	(325)	(365)
Increase (-) in other assets		(313)	(610)
Decrease (+) in other assets		258	465
Cash flow from investing activities		(14'725)	
CASH FLOW FROM FINANCING ACTIVITIES			(14'754
			(14'754)
Treasury shares acquired (-)		(8'824)	
Treasury shares acquired (-) Treasury shares divested (+)		(8'824) 8'943	(10'445)
			(10'445
Treasury shares divested (+) Payment of lease liabilities	15	8'943 (4'519)	(10'445 10'180
Treasury shares divested (+)	15	8'943	(10'445) 10'180 (45'561)
Treasury shares divested (+) Payment of lease liabilities Dividends paid to the shareholders of LEM HOLDING SA	15	8'943 (4'519) (47'855)	(10'445 10'180 ( (45'561) 52'000
Treasury shares divested (+) Payment of lease liabilities Dividends paid to the shareholders of LEM HOLDING SA Increase (+) in financial liabilities	15	8'943 (4'519) (47'855) 72'500	(10'445) 10'180 (45'561) 52'000 (49'000)
Treasury shares divested (+) Payment of lease liabilities Dividends paid to the shareholders of LEM HOLDING SA Increase (+) in financial liabilities Decrease (-) in financial liabilities	15	8'943 (4'519) (47'855) 72'500 (71'500)	(10'445) 10'180 (45'561) 52'000 (49'000)
Treasury shares divested (+) Payment of lease liabilities Dividends paid to the shareholders of LEM HOLDING SA Increase (+) in financial liabilities Decrease (-) in financial liabilities Cash flow from financing activities	15	8'943 (4'519) (47'855) 72'500 (71'500) (51'256)	(10'445) 10'180 (45'561) 52'000 (49'000) (42'826)
Treasury shares divested (+) Payment of lease liabilities Dividends paid to the shareholders of LEM HOLDING SA Increase (+) in financial liabilities Decrease (-) in financial liabilities Cash flow from financing activities  Change in cash and cash equivalents	15	8'943 (4'519) (47'855) 72'500 (71'500) (51'256)	(14'754) (10'445) 10'180 (45'561) 52'000 (49'000) (42'826) (4'030) 17'630 (1'062)

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#### 1. General information

LEM Group (the Group) is a leading company in electrical measurement. LEM engineers the best solutions for energy and mobility, ensuring that its customers' systems are optimized, reliable and safe. The Group has operations in fifteen countries and employs 1'497 people per 31 March 2020. The parent company of LEM Group is LEM HOLDING SA (the Company), which is a limited company incorporated in Switzerland.

The registered office is at Avenue Beauregard 1, CH-1700 Fribourg. The financial year ends on 31 March (the year). The Company has been listed on the SIX Swiss Exchange since 1986.

The Board of Directors approved the consolidated financial statements on 12 May 2020, to be submitted for approval by the Annual General Meeting of Shareholders on 9 June 2020.

#### 2. Significant accounting principles

#### 2.1 Basis of preparation

The consolidated financial statements of LEM Group have been prepared in accordance with the International Financial and Reporting Standards (IFRS) and interpretations published by the International Accounting Standards Board (IASB) and comply with Swiss law.

The consolidated financial statements have been prepared using the historical cost convention except that, as discussed in the accounting policies below, certain items like derivatives are recorded at fair value.

The financial information is presented in thousands of CHF. The totals are calculated with the original unit amounts, which could lead to rounding differences. These differences in thousands of units are not changed in order to keep the accuracy of the original data.

#### 2.2 Adoption of new and revised International Financial Reporting Standards and interpretations

#### New standards in 2019/20

In 2019/20, LEM Group introduced the following revised standards and interpretations:

Standard or interpretation Title		Effective date
IFRS 16	Leases	1 January 2019
IFRIC 23	IFRIC 23 Uncertainty over Income Tax Treatments	

### Notes to the consolidated financial statements

#### New and amended standards and interpretations

The Group applied IFRS 16 for the first time. The nature and effect of the changes as a result of adoption of this new accounting standard are described below.

The initial application of the new interpretation IFRIC 23: uncertainty over income tax treatments did not have a material impact on the Group's consolidated financial statements.

Several other amendments and interpretations apply for the first time in 2019, but do not have an impact on the consolidated financial statements of the Group. The Group has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

#### Adoption of IFRS 16

IFRS 16 was issued in January 2016 and replaces IAS 17 Leases and related interpretations.

IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model comparable to finance leases under IAS 17.

The Group applied the new standard using the modified retrospective approach. Therefore, the cumulative impact of the adoption was recognized in retained earnings at 1 April 2019, and comparative figures were not restated.

The Group used the exemptions proposed by the standard on:

- lease contracts for which the lease term ends within 12 months as of the date of initial application, and
- lease contracts for which the underlying asset is of low value (meaning below USD 5 thousand). The Group has leases of certain office equipment (i.e., printing and photocopying machines) that are considered of low value.

Such lease contracts are considered as short-term leases and low-value leases and lease payments are recognized as other operating expenses in the period in which they are incurred.

At the commencement date of a lease, a lessee recognizes a liability measured at the present value of future lease payments using the interest rate implicit in the lease or if this rate cannot be readily determined, an incremental borrowing rate (i.e., the lease liability); and a corresponding asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lease liabilities are thereafter recorded at amortized cost whereas right-of-use assets are depreciated on a straight-line basis over the lease term. Lessees are required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset. Under the previous standard, operating leases were expensed on a straight-line basis as operating expenses.

Lessees are also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee generally recognizes the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

The first-time application of IFRS 16 led to the recognition of a lease liability of CHF 10.8 million and a right-of-use asset of CHF 10.8 million. All right-of-use assets are measured at an amount equal to the lease liability at transition.

The following table provides a reconciliation between the operating lease commitments as presented in the Note 24, of the Group consolidated financial statements at 31 March 2019 and the lease liabilities recognized in the frame of IFRS 16 implementation at 1 April 2019:

|--|

Noncancellable lease payments as of 31 March 2019	
Lease payments for short-term and low value leases	(440)
Reassessment of renewal option	1'054
Lease liabilities as of 1 April 2019 – undiscounted	11'753
Effect of discounting	(942)
Lease liabilities as of 1 April 2019 – discounted	10'811

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The following table summarizes the impact of the adoption of the new standard:

#### Consolidated statement of financial position

Assets In CHF thousands	31.3.2019	IFRS 16 adoption	<b>1.4.2019</b> restated
Current assets			
Cash and cash equivalents	12'538		12'538
Accounts receivable	68'651		68'651
Inventories	39'211		39'211
Income tax receivable	2'571		2'571
Other current assets	2'226		2'226
Total current assets	125'197		125'197
Noncurrent assets			
Property, plant and equipment	42'209		42'209
Right-of-use assets	0	10'811	10'811
Intangible assets	5'178		5'178
Deferred tax assets	13'494		13'494
Other noncurrent assets	1'036		1'036
Total noncurrent assets	61'916	10'811	72'727
Total assets	187'113	10'811	197'924
Liabilities and equity In CHF thousands	31.3.2019	IFRS 16 adoption	<b>1.4.2019</b> restated
Current liabilities			
Accounts payable	22'760		22'760
Accrued expenses	26'047		26'047
Lease liabilities	0	4'568	4'568
Income tax payable	5'253		5'253
Current provisions	1'778		1'778
Interest-bearing loans and borrowings	8'000		8'000
Other current liabilities	660		660
Total current liabilities	64'498	4'568	69'066
Noncurrent liabilities			
Noncurrent lease liabilities	0	6'243	6'243
Noncurrent provisions	1'980		1'980
Deferred tax liabilities	3'559		3'559
Other noncurrent liabilities	3'951		3'951
Total noncurrent liabilities	9'490	6'243	15'733
Total liabilities	73'988	10'811	84'799

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### Notes to the consolidated financial statements

Equity			
Share capital	570		570
Treasury shares	(983)		(983)
Reserves	11'616		11'616
Retained earnings	101'922		101'922
Total equity	113'125		113'125
Total liabilities and equity	187'113	10'811	197'924

#### Future standards

There are no standards that are not yet effective and that would be expected to have a material impact on the Group in the current or future reporting periods.

#### 2.3 Summary of critical accounting estimates and judgments

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities and related disclosures at the date of the financial statements. These estimates are based on management's best knowledge of current events and actions that the Group may undertake in the future. However, actual results could differ from those estimates. The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date are discussed below.

#### Leases

The Group assessed whether a contract is or contains a lease at inception of the contract. This assessment involves the exercise of judgment about whether it depends on a specific asset, whether the Group obtains substantially all the economic benefits from the use of that asset, and whether the Group has the right to direct the use of the asset.

#### Impairment of goodwill, other intangible assets and property, plant and equipment

The Group tests annually whether goodwill has suffered any impairment in accordance with the accounting policy. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. Other intangible assets and property, plant and equipment are tested for impairment if there is a triggering event indicating a potential impairment. These calculations require the use of estimates in particular to the expected growth of sales, discount rates and development of raw material prices.

#### **Provisions**

Provisions are recognized only if the specific criteria under IFRS are met. Provisions represent presumed obligations arising from past events and are recognized only if their amount can be estimated reliably. Nevertheless, provisions are based on assumptions.

#### Income and other taxes

The Group operates in multiple jurisdictions with complex legal and tax regulatory environments. Some of these positions are inherently uncertain and include those relating to transfer pricing matters and the interpretation of income tax laws applied to complex transactions. The Group periodically reassesses its tax positions. Changes to the financial statement recognition, measurement, and disclosure of tax positions are based on management's best judgment given any changes in the facts, circumstances, information available and applicable tax laws.

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#### **Employee benefits**

The standard requires that certain assumptions are made in order to determine the amount to be recorded for defined benefit obligations and pension plan assets, in particular for defined benefit plans. These are mainly actuarial assumptions such as expected salary increase, employee turnover and discount rates. Substantial changes in the assumed development of any of these variables may significantly change LEM Group's retirement benefit obligation and pension plan assets.

#### Valuation of deferred tax assets

The carrying amount of deferred tax assets is reviewed on each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

#### 2.4 Basis of consolidation

The consolidated financial statements are comprised of LEM HOLDING SA and of its subsidiaries.

#### **Subsidiaries**

Subsidiaries are those entities over which the Group has control. Control is when the Group is exposed, or has rights, to variable returns from its involvement with subsidiary and has the ability to affect those returns through its power over the subsidiary to direct the relevant activities.

Business combinations are accounted for using the acquisition method. Companies that are acquired are included when control is obtained and are consolidated until control is transferred to the acquirer. The costs of purchasing a company are determined as the sum of the fair value of the assets that are to be paid to the seller and the obligations that are entered into, or acquired, on the date of purchase. Identifiable acquired assets, liabilities and contingent liabilities are recognized at their fair value as of the date of their acquisition. The Group's share of the purchase price that exceeds the fair value of the identifiable net assets is recognized as goodwill. The Group's share of the fair value of the identifiable net assets that exceeds the purchase price is shown as gain on bargain purchase on the income statement.

Intragroup assets and liabilities as well as income and expenses are set off against each other.

Unrealized intragroup profits particularly on inventories and fixed assets are eliminated.

#### **Associates**

Investments in associated undertakings are accounted for using the equity method. These are undertakings over which the Group exercises significant influence, but which it does not control.

No associated undertakings exist as per 31 March 2020 and 31 March 2019.

### 2.5 Foreign currencies

#### Functional and presentation currency

The consolidated financial statements are presented in Swiss francs as the presentation currency. The subsidiaries use local currencies as their functional currency, which is the currency of the primary economic environment in which they operate.

#### Foreign currency translation

All assets and liabilities in the balance sheets of subsidiaries that are denominated in the respective functional currencies are translated into Swiss francs at the year-end exchange rate. Items in the income statement and cash flow statement are translated at the average exchange rate for the year. The resulting translation differences are recognized in other comprehensive income. When a foreign operation is disposed, the cumulative translation differences recognized in other comprehensive income are transferred to the income statement.

### Notes to the consolidated financial statements

The following table summarizes the main exchange rates that have been used in the translation process:

	Income statement of 2019/20	Income statement of 2018/19	Balance sheet 31.3.2020	Balance sheet 31.3.2019
Currency	Average rate in CHF	Average rate in CHF	Year-end rate in CHF	Year-end rate in CHF
BGN	0.561	0.586	0.541	0.571
CNY	0.142	0.147	0.136	0.148
DKK	0.147	0.154	0.142	0.150
EUR	1.097	1.146	1.059	1.116
GBP	1.255	1.299	1.191	1.296
JPY	0.0091	0.0089	0.0089	0.0090
MYR	0.235	N/A	0.223	N/A
RUB	0.015	0.015	0.012	0.015
USD	0.987	0.989	0.963	0.995

#### Foreign currency transactions

Foreign currency transactions are translated at the market rate prevailing at that time. The monetary assets and liabilities are translated at the year-end rates while nonmonetary assets are translated at historical rates. Gains and losses arising from the transactions as well as from the translation of monetary assets and liabilities in foreign currencies are recorded as income or expenses in the income statement (except from translation differences arising from a monetary item that forms part of the Group's net investment in a foreign operation, which are included in shareholders' equity).

#### 2.6 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at bank and cash at postal accounts and bank deposits with an original maturity of three months or less from the date of acquisition, that are readily convertible to known amounts of cash.

#### 2.7 Inventories

Inventories are stated at the lower of cost or net realizable value. The first-in, first-out (FIFO) method is applied. The cost of finished goods and work in process comprise raw materials, direct labor costs and other costs that can be directly allocated, such as production overhead expenditures. Allowances are established when:

- there is an objective indication that the Group will not be able to sell the goods in due time;
- the goods are damaged, in excess or obsolete;
- the net realizable value is below cost.

#### 2.8 Property, plant and equipment

Property, plant and equipment is stated at cost of acquisition or construction, less depreciation and any impairment. Depreciation is calculated on a straight-line basis on the following estimated useful life:

Land	nil
Buildings	20-40 years
Machinery and equipment	5–8 years
Tools and moulds	2–5 years
Vehicles	3–5 years
IT equipment	3–5 years

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Repairs and renewals are charged to the income statement when the expense is incurred. Subsequent expenditure on an item of property, plant and equipment is capitalized only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

#### 2.9 Leases

The Group recognizes a right-of-use asset and a corresponding lease liability with respect to contracts considered as a lease in which the Group acts as lessee, except for leases with a term of 12 months or less ("short-term leases"), and leases for which the underlying asset is of a low value ("low-value asset").

At the commencement date of a lease, a lessee recognizes a liability measured at the present value of future lease payments using the interest rate stated in the contract or in the absence of such a rate an incremental borrowing rate (i.e., the lease liability) and a corresponding asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Extension options are initially only considered if the Group is reasonably certain that such options are exercised. Lease liabilities are subsequently remeasured in case the lease term is changing or if extension options are reassessed. Right-of-use assets are adjusted accordingly if lease liabilities are reassessed.

Lease liabilities are thereafter recorded at amortized cost whereas right-of-use assets are depreciated on a straight-line basis over the lease term.

#### Real estate leases

The Group leases buildings for use as office and warehouse space. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. Leases are typically made for a fixed period of 1 to 15 years and may include extension options.

#### Vehicles leases

The Group maintains some leased vehicles with an average lease term of 3 years.

#### 2.10 Intangible assets

#### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net assets of the acquired subsidiary at the date of acquisition. Goodwill on acquisitions is reported in the balance sheet under intangible assets and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

#### Research & development

Research costs are expensed as incurred. An intangible asset arising from development is recognized if, and only if, the Group can demonstrate the following:

- the technical feasibility of completing the intangible asset;
- Group's intention to complete the intangible asset;
- ability to use or sell the intangible asset and the expectation that the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development; and
- the ability to measure the expenditure attributable to the intangible asset during its development reliably.

Such development costs are capitalized and amortized over the life of the product or process.

## Notes to the consolidated financial statements

#### Other intangible assets

Other intangible assets with definite useful lives are carried at cost less amortization and any impairment.

Expenditure on computer software, acquired patents, trademarks and licenses is capitalized and amortized using the straight-line method over their useful lives, not exceeding five years.

#### 2.11 Impairment of tangible fixed assets, intangible assets and right-of-use assets

Assets that are subject to depreciation and amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use.

For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash-flows (cash-generating unit).

The value in use is calculated based on the estimated future cash-flows expected to result from the use of the asset and eventual disposal, discounted using an appropriate noncurrent interest rate.

Goodwill is tested for impairment annually (at 31 March) and when circumstances indicate that the carrying value may be impaired. Impairment is determined by assessing the recoverable amount of the cash-generating unit to which the goodwill relates. Impairment losses relating to goodwill cannot be reversed in future years.

#### 2.12 Financial assets

Financial assets comprise cash, receivables, certain accrued income, marketable securities and derivative financial instruments. Financial assets are recorded on the trade date.

#### Initial recognition and measurement

At initial recognition, financial assets are designated into two categories, financial assets at fair value through profit and loss and at amortized cost.

Financial assets are initially recognized at fair value plus, in the case of a financial asset not at fair value through profit and loss, directly attributable transaction costs.

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification:

- financial assets at fair value through profit and loss (refer to note 2.13);
- loans and receivables are measured at amortized cost using the effective interest rate method, less impairment.

Accounts receivable are carried at original invoice amount less an allowance made for doubtful accounts based on a review of all outstanding amounts at the year-end covering expected lifetime credit losses. Allowances for doubtful accounts are established when there is an objective indication that the Group will not be able to collect the amounts due. Allowances for doubtful accounts are written off when identified irrecoverable. For accounts receivable that are not individually adjusted, LEM applies the simplified approach for the recognition of the expected lifetime losses using a provision matrix.

Other receivables are measured at amortized cost less allowances for amounts that are deemed not to be recoverable.

#### 2.13 Derivative financial instruments

The Group uses derivative financial instruments to hedge foreign exchange risks of forecasted transactions. Derivative financial instruments comprise forward exchange contracts.

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Derivative financial instruments are initially measured at fair value and subsequently at fair value through profit and loss. Any gains and losses arising from changes in fair value on derivatives are taken directly to the income statement which means that the Group does not apply hedge accounting.

Derivative financial instruments are shown as part of other current assets and other current liabilities. In case the maturity is more than one year, derivative financial instruments are recognized under other noncurrent assets or other noncurrent liabilities.

#### 2.14 Financial liabilities

Financial liabilities comprise bank loans, payables, certain accrued expenses and derivative financial instruments at the end of the period. Financial liabilities are initially recorded on the trade date.

All financial liabilities are recognized initially at fair value less, in the case of financial liabilities not at fair value through profit and loss, directly attributable transaction costs.

Financial liabilities that are due within 12 months after the balance sheet date are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability until more than 12 months after the balance sheet date.

Borrowing costs are expensed as incurred.

#### Subsequent measurement

Subsequently, they are measured at amortized cost based on their effective interest rate. Interest expenses and foreign currency revaluations are recognized in the income statement. On derecognition, gains and losses are recognized in the income statement. Financial liabilities are derecognized when the contractual obligations are fulfilled, cancelled or expire.

#### 2.15 Employee benefits

The Swiss and German subsidiaries provide a defined benefit plan for employees; the other subsidiaries provide defined contribution plans. In both cases the charges are included in the related periods in the personnel expenses of the various functions where the employees are located.

#### Defined benefit plan

The defined benefit obligation is determined annually by qualified independent actuaries. The obligation and costs of pension benefits are determined using the projected unit credit method. Service costs are part of personnel expenses and consist of current service costs, past service costs and gains/losses from plan settlements. Past service costs are recognized at the earlier of the date when the plan amendment occurs, or when restructuring costs are recognized. They include plan amendment and curtailment. Gains or losses on settlement of pension benefits are recognized when the settlement occurs. Net interest is recorded in the financial result and is determined by applying the discount rate to the net defined benefit liability/asset that exists at the beginning of the year. Actuarial gains and losses resulting from changes in actuarial assumptions and experience adjustments are recorded in other comprehensive income as remeasurements of employee benefits. The return on plan assets (excluding interest based on the discount rate) and any change in the effect of an asset ceiling are also recorded in this line. In accordance with IFRIC 14, any assets resulting from surpluses in defined benefit plans are limited its economic benefit such as to the value of the maximum future savings from reduced contributions.

#### Defined contribution plan

The subsidiaries sponsor defined contribution plans including state plans based on local practices and regulations. Defined contribution plan expenses are recorded in the income statement as incurred.

## Notes to the consolidated financial statements

#### **LEM Incentive System**

The LEM Incentive System consists of a short-term incentive component and a long-term incentive component.

The short-term incentive component compensates for the actual annual results and achieved performance. The long-term incentive plan rewards the members of the Executive Management and Senior Managers for the sustainable financial performance of the Group. Both elements are cash settled and the bonus payments are made in the first four months of the following fiscal year. The estimated payments are accrued for per year-end.

#### 2.16 Provisions and contingent liabilities

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

#### Warranty and customer claims

The Group recognizes the estimated liability to replace products still under warranty at the balance sheet date. This position is calculated based on past history of the level of repairs and replacements. Additional specific provisions are booked when required.

#### Litigations

The Group recognizes the estimated country and entity-specific risks relating to litigations with former personnel or indirect taxation.

#### Restructuring

A constructive obligation to restructure arises only when an entity has a detailed formal plan for the restructuring identifying at least:

- the business or part of a business concerned;
- the principal locations affected, function and approximate number of employees who will be compensated for terminating their services;
- the expenditures that will be undertaken; and
- when the plan will be implemented;

and raised a valid expectation in those affected that it will carry out the restructuring by starting to implement that plan or announcing its main features to those affected by it.

#### Contingent liabilities

Contingent liabilities arise from past events where the outcome depends on future events. As the probability either cannot be measured reliably or the probability for a subsequent outflow lies below 50%, contingent liabilities are not recognized in the balance sheet but are described in the notes.

#### 2.17 Share capital

LEM HOLDING SA has only ordinary registered shares. Dividends on ordinary shares are deducted from equity in the period in which they are paid.

#### Treasury share

Own equity instruments which are reacquired (treasury shares) are recognized at cost and deducted from equity. No gain or loss is recognized in the income statement on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration is recognized in retained earnings.

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#### 2.18 Revenue recognition

Revenue from the sale of products is recognized at a point in time when LEM satisfies its performance obligation, which is the moment when the customer acquires control over the product. This is generally achieved at delivery of the products. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty.

Revenue from the sale of products comprises all revenues that are derived from sales of products to third parties after deduction of price rebates and value-added tax.

#### 2.19 Income taxes and deferred taxation

#### Income taxes

Income taxes comprise all current and deferred income taxes, including the withholding tax payable on profit distributions within the Group. Income taxes are recognized in the consolidated income statement except for income taxes on transactions that are recognized directly in shareholders' equity or in other comprehensive income.

#### **Deferred taxation**

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax base of assets and liabilities and their carrying amounts in the financial statements. Deferred taxes are determined using tax rates that apply, or have been substantially enacted, on the balance sheet date in the countries where the Group is active. Tax losses carried forward and deductible temporary differences are recognized as deferred tax assets to the extent that it is probable that tax profit will be available in the future against which the tax losses carried forward can be utilized. Deferred tax assets and liabilities are offset against each other if the corresponding income taxes arise by the same tax authority and a legally enforceable right for offsetting exists.

#### 3. Segment Information

#### **Business segment information**

		Industry		Automotive		LEM Group
In CHF thousands	2019/20	2018/19	2019/20	2018/19	2019/20	2018/19
Income statement						
Sales	240'371	250'230	67'571	71'361	307'942	321'591
EBITDA	60'301	64'503	12'486	12'083	72'787	76'585
Operating profit	50'436	54'903	7'891	9'893	58'327	64'796
Net financial expenses					(2'693)	(2'544)
Taxes					5'059	(9'876)
Net profit for the year					60'693	52'376
Depreciation and amortization						
Tangible assets	5'962	5'880	2'528	1'837	8'490	7'717
Intangible assets	942	986	313	352	1'256	1'338
Right-of-use assets	2'961	N/A	1'753	N/A	4'714	N/A
Impairment loss	0	2'734	0	0	0	2'734
Total	9'865	9'600	4'595	2'190	14'460	11'790
Capital expenditures						
Tangible assets	7'484	9'583	6'862	4'660	14'346	14'243
Intangible assets	253	284	71	81	325	365
Total assets	7'737	9'867	6'933	4'741	14'670	14'608

For management purposes, LEM Group is organized into two operating segments, Industry and Automotive. The Industry segment develops, manufactures and sells electronic components called sensors for the measurement of current and voltage of various industrial applications. The Automotive segment develops, manufactures and sells sensors for applications in automotive markets.

#### 4. Revenue information

#### **Regional information**

		Industry		Automotive		LEM Group
In CHF thousands	2019/20	2018/19	2019/20	2018/19	2019/20	2018/19
Sales						
Europe	97'701	102'899	5'615	4'336	103'317	107'235
North America	26'129	28'678	11'257	14'539	37'387	43'217
Asia and rest of the world	116'540	118'653	50'699	52'486	167'239	171'139
Total	240'371	250'230	67'571	71'361	307'942	321'591

#### **Geographical information**

		China		USA		Germany		Japan
In CHF thousands	2019/20	2018/19	2019/20	2018/19	2019/20	2018/19	2019/20	2018/19
Sales	98'680	106'340	35'311	41'155	31'606	38'113	29'430	28'344
Noncurrent assets <sup>1</sup>	19'958	15'853	55	23	183	259	3'966	3'894
Right-of-use assets	2'642	N/A	234	N/A	80	N/A	398	N/A

		Italy		Switzerland	Rest	of the world		LEM Group
In CHF thousands	2019/20	2018/19	2019/20	2018/19	2019/20	2018/19	2019/20	2018/19
Sales	10'031	11'667	3'587	3'856	99'298	92'116	307'942	321'591
Noncurrent assets <sup>1</sup>	36	49	15'929	16'231	9'501	11'078	49'629	47'387
Right-of-use assets	85	N/A	153	N/A	2'370	N/A	5'962	N/A

<sup>&</sup>lt;sup>1</sup> Other than financial instruments, deferred tax assets, post employment benefit assets

Sales are reported as per place of transaction.

#### 5. Accounts receivable

in CHF thousands	31.3.2020	31.3.2019
Accounts receivable - trade	52'844	62'468
Allowance for doubtful accounts / expected credit losses	(763)	(838)
Total accounts receivable – trade	52'080	61'630
Other receivables	6'175	7'020
Total	58'256	68'651

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#### Movements of allowance for doubtful accounts / expected credit losses

in CHF thousands	2019/20	2018/19
Opening position	838	763
Additions charged / (reversals credited) to income statement	23	437
Amounts written off	(70)	(350)
Foreign exchange effect	(28)	(12)
Total	763	838

#### Aging analysis of accounts receivable

In CHF thousands	Not Due	< 30 days	31-90 days	91-180 days	> 180 days	Total
31 March 2019						
Accounts receivable – trade	49'839	8'793	2'825	694	317	62'468
Allowances for doubtful accounts / expected credit losses	(204)	(42)	(127)	(155)	(311)	(838)
Other receivables	6'832	189	0	0	0	7'020
Total	56'467	8'940	2'698	539	7	68'651
31 March 2020						
Accounts receivable – trade	44'040	5'415	2'633	241	514	52'844
Allowances for doubtful accounts / expected credit losses	(90)	(13)	(132)	(60)	(469)	(763)
Other receivables	6'172	0	0	0	3	6'175
Total	50'123	5'402	2'501	181	49	58'256

#### 6. Inventories

in CHF thousands	31.3.2020	31.3.2019
Raw material	18'100	17'841
Work in progress	1'950	2'203
Finished goods and goods for resale	13'714	19'167
Total	33'764	39'211

The inventories include allowances of CHF 4'309 thousand (at 31 March 2019 CHF 3'071 thousand).

#### 7. Other current assets

in CHF thousands	31.3.2020	31.3.2019
Advances to suppliers	1'119	608
Prepayments and accrued income	1'351	1'538
Derivative financial instruments	320	0
Other current assets	37	80
Total	2'828	2'226

#### 8. Property, plant and equipment

in CHF thousands	Land and buildings	Machinery and equipment	Total
Net book value 1 April 2018	71	39'866	39'937
Foreign exchange effect	(0)	(1'118)	(1'118)
Investment	6	14'237	14'243
Disposal	0	(402)	(402)
Impairment gain / (loss)	0	(2'734)	(2'734)
Depreciation charge for the year	(15)	(7'702)	(7'717)
Net book value 31 March 2019	62	42'146	42'209
At cost of acquisition	370	119'297	119'668
Accumulated depreciation	(308)	(77'151)	(77'459)
Net book value 31 March 2019	62	42'146	42'209
Net book value 1 April 2019	62	42'146	42'209
Foreign exchange effect	(0)	(2'425)	(2'425)
Investment	0	14'345	14'345
Disposal	(8)	(424)	(432)
Other movements	0	(52)	(52)
Depreciation charge for the year	(10)	(8'480)	(8'490)
Net book value 31 March 2020	44	45'111	45'155
At cost of acquisition	142	125'070	125'213
Accumulated depreciation	(98)	(79'960)	(80'057)
Net book value 31 March 2020	44	45'111	45'155

#### 9. Leases

In 2018/19 operating leases were expensed on a straight-line basis and amounted to CHF 5'646 thousand.

### 9.1 Right of use assets

The group presents the right of use asset of the lease as per the definition of IFRS 16:

in CHF thousands	Real estate	Vehicles	Total
Net book value 1 April 2019	10'445	366	10'811
Foreign exchange effect	(390)	(26)	(416)
Addition	603	104	707
Remeasurement	(426)	0	(426)
Depreciation charge for the year	(4'505)	(209)	(4'714)
Net book value 31 March 2020	5'727	235	5'962
At cost of acquisition	10'172	441	10'613
Accumulated depreciation	(4'445)	(206)	(4'651)
Net book value 31 March 2020	5'727	235	5'962

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#### 9.2 Lease liabilities

The group presents the lease liabilities in the table below:

in CHF thousands	Current lease liabilities	Noncurrent lease liabilities	Total
Balance as per 1 April 2019	4'568	6'243	10'811
Payment of lease liabilities including interest	(4'825)	0	(4'825)
Non-cash items			
Addition	68	639	707
Interest	298	0	298
Remeasurements	(27)	(399)	(426)
Transfer from noncurrent to current	1'650	(1'650)	0
Exchange differences	(104)	(319)	(423)
Balance as per 31 March 2020	1'629	4'514	6'143

For the first-time application of IFRS 16, the weighted average incremental borrowing rate was 2.76%.

The following table presents the contract undiscounted cash flows for lease obligations as at 31 March 2020:

In CHF thousands	31.3.2020
Within 1 year	2'392
Within 1 year to 5 years	4'784
Above 5 years	894

#### 9.3 Other lease disclosures

The following expenses related to the Group's leasing activities are recognized in the income statement:

In CHF thousands	31.3.2020
Expenses relating to short-term leases / low value assets	(541)
Depreciation of right-of-use assets	(4'714)
Interest expenses on lease liabilities	(298)
Total	(5'553)

#### 9.4 Lease commitments

The Group committed to a lease agreement for its new headquarters. The lease is starting on 1 September 2021 for 15 years. The estimated right of use and liabilities are amounting to CHF 27 million.

Short-term lease commitments amount to CHF 300 thousands at 31 March 2020. The Group also bears a commitment of CHF 268 thousands at 31 March 2020 related to non-lease components of which CHF 67 thousands to be paid within 1 year and CHF 201 thousands within 1 year and 5 years.

#### 10. Intangible assets

in CHF thousands	Goodwill	Patents	Other intangible assets	Total
Net book value 1 April 2018	3'141	215	2'825	6'181
Foreign exchange effect	(13)	(0)	(16)	(29)
Investment	0	33	332	365
Other movements	0	1	(1)	(0)
Amortization charge for the year	0	(76)	(1'262)	(1'338)
Net book value 31 March 2019	3'127	173	1'878	5'178
At cost of acquisition	3'127	5'408	10'739	19'274
Accumulated amortization	0	(5'235)	(8'862)	(14'096)
Net book value 31 March 2019	3'127	173	1'878	5'178
Net book value 1 April 2019	3'127	173	1'878	5'178
Foreign exchange effect	201	0	(26)	174
Investment	0	0	325	325
Other movements	0	0	52	52
Amortization charge for the year	(0)	(43)	(1'212)	(1'256)
Net book value 31 March 2020	3'328	130	1'016	4'474
At cost of acquisition	3'328	465	8'727	12'520
Accumulated amortization		(335)	(7'711)	(8'046)
Net book value 31 March 2020	3'328	130	1'016	4'474

The entire goodwill of LEM Group results from the acquisition of NANA in 2000/01 and is allocated to the cash-generating unit LEM Japan KK. The goodwill relates to the Industry segment. The recoverable amount has been determined based on value-in-use calculations. These calculations use cash flow projections of five years based on financial business plans and budgets approved by management. The projections include assumptions concerning revenue growth and expected operating costs over the next five years plus a continuous period. Average revenue growth is projected at 9.1% and operating costs were estimated based on the experience of management. The pretax discount rate used within these cash flow calculations is 12.9% (2018/19 12.8%) and is based on the weighted average cost of capital of a peer group. The carrying value of the cash-generating unit including goodwill was compared to the value in use and no impairment was found to be present for the year ended 31 March 2020.

#### 11. Other noncurrent assets

in CHF thousands	31.3.2020	31.3.2019
Loan to personnel	272	422
Deposits & guarantees	751	613
Total	1'023	1'036

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#### 12. Accounts payable

in CHF thousands	31.3.2020	31.3.2019
Total accounts payable – trade	19'000	19'581
Other payables	3'116	3'179
Total	22'116	22'760

#### 13. Provisions

In CHF thousands	Warranty and customer claims	Litigations	Other	Total
Balance as per 1 April 2018	1'505	204	0	1'709
Additional provisions	2'399	0	976	3'375
Unused amounts reversed	(790)	0	0	(790)
Utilized during the year	(526)	0	0	(526)
Foreign exchange effect	(12)	(5)	8	(9)
Balance as per 31 March 2019	2'575	198	985	3'758
Of which current				1'778
Of which noncurrent				1'980
Balance as per 1 April 2019	2'575	198	985	3'758
Additional provisions	715	0	517	1'232
Unused amounts reversed	(816)	(198)	(780)	(1'794)
Utilized during the year	(620)	0	0	(620)
Foreign exchange effect	(132)	0	(9)	(141)
Balance as per 31 March 2020	1'723	0	713	2'436
Of which current				2'288
Of which noncurrent				148

#### **Warranty and customer claims**

Provisions for warranty and customer claims have been estimated based on past experience and the risk assessment of management. The warranty provision is expected to be used over the next five years.

#### Litigations

Despite the care that LEM applies in the separation process with personnel, such separation may result in legal conflicts. The Group reviews all legal claims and takes appropriate actions to support its position and management's estimates the reasonable risk to be provided for.

The Company operates in multiple jurisdictions with complex legal and tax regulatory environments. In the frame of the continuous improvement of its processes and systems, LEM has reviewed the consumption taxes in several countries. It has appeared that some LEM's subsidiaries may not have been fully compliant with their local consumption tax regulations. As a consequence, LEM has estimated consumption tax provisions according to Management best judgment. Some of these positions are inherently uncertain and include the interpretation of local regulations applied to complex transactions.

#### 14. Other liabilities

In CHF thousands	31.3.2020	31.3.2019
Post-employment benefit plans	6'562	2'692
Derivative financial instruments	0	168
Other liabilities	1'650	1'751
Total	8'212	4'611
Of which current	916	660
Of which noncurrent	7'297	3'951

The increase of the post-employment benefit plan liability is mainly linked to the increase in the DBO coupled with the decrease in the fair-value of plan assets, as elaborated in note 23.

#### 15. Equity

#### Share capital

The nominal share capital of CHF 570'000 comprises 1'140'000 registered shares, each with a nominal value of CHF 0.50. There is neither authorized nor conditional share capital outstanding.

Investments in shares of LEM HOLDING SA held by the Group are classified as treasury shares and are accounted for at historical cost. Treasury shares are not entitled to dividends.

#### Movement of treasury shares

•			Price per share in CHF		Value
In number of shares, in CHF	Number	High	Average	Low	in CHF thousands
Value 1 April 2018	652				1'091
Purchases at cost	8'078	1'714.36	1'277.98	935.44	10'445
Sales at cost	(7'935)	1'725.57	1'294.96	941.88	(10'553)
Value 31 March 2019	795				983
Purchases at cost	6'773	1'500.27	1'302.78	902.11	8'824
Sales at cost	(7'012)	1'520.00	1'315.69	917.47	(9'226)
Value 31 March 2020	556				581

In CHF

Ordinary dividend per share 2018/19	42.00
Ordinary dividend per share 2019/20	40.00

A dividend of CHF 40 per share will be proposed by the Board of Directors to the Annual General Meeting of Shareholders of the Group on 9 June 2020. The expected payout for dividends amounts to CHF 45.6 million.

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#### 16. Staff costs

In CHF thousands	Notes	2019/20	2018/19
Production		(24'958)	(27'013)
Sales		(18'599)	(19'086)
Administration		(14'116)	(12'829)
Research and development		(18'993)	(15'931)
Total		(76'667)	(74'859)
Salaries and wages		(72'638)	(71'124)
Temporary employee costs		(1'154)	(2'365)
Cost of defined benefit plans	23.1	(2'639)	(1'255)
Cost of defined contribution plan		(236)	(115)
Total		(76'667)	(74'859)
Number of employees at the end of the financial year		31.3.2020	31.3.2019
Permanent employees		1'376	1'385
Temporary employees		112	83
Apprentices		9	9
Total		1'497	1'477

A restructuring plan has been decided in January 2020 and has led to a one-off charge of CHF 1.5 million included in the salaries and wages.

#### 17. Financial expenses

2019/20	
(388)	(127)
(117)	(52)
(505)	(179)
<b>,</b>	
	(388) (117)

#### 18. Financial income

Exchange gains/(losses)

Total

In CHF thousands	2019/20	2018/19
Interest income on cash		155
Total	191	155
19. Exchange effect		
In CHF thousands	2019/20	2018/19

Fair value revaluation on derivatives

Gains/(losses) on derivatives<sup>1</sup>

The 2019/20 exchange effect is mainly driven by the foreign exchange losses linked to EUR and USD devaluation.

#### 20. Income taxes, deferred tax assets and liabilities

The Group operates in multiple jurisdictions with complex legal and tax regulatory environments. In certain of these jurisdictions, the Group has taken income tax positions that management believes are supportable and are intended to withstand challenge by tax authorities. Some of these positions are inherently uncertain and include those relating to transfer pricing matters and the interpretation of income tax laws applied to complex transactions. The Company periodically reassesses its tax positions. Changes to the financial statement recognition, measurement, and disclosure of tax positions are based on management's best judgment given any changes in the facts, circumstances, information available and applicable tax laws. Considering all available information and the history of resolving income tax uncertainties, the Group believes that the ultimate resolution of such matters will not have a material effect on its financial statements.

Differences between the final tax outcome and the amounts that were initially recorded impact the income and deferred taxes in the period in which such determinations are made. The Group calculates its expected average tax rate as a weighted average of the tax rates in the tax jurisdictions in which the Group operates.

LEM has taken the decision to repatriate all available dividends from its subsidiaries in the foreseeable future. Unrecoverable withholding taxes are considered part of the expected tax rate. Deferred income tax liabilities have been established for unrecoverable withholding taxes that would be payable on the unremitted earnings of foreign subsidiaries.

In CHF thousands	2019/20	2018/19
III CHF thousands		
Current income taxes	(41'199)	(12'044)
Deferred taxes relating to the origination and reversal of temporary differences	45'611	1'850
Previously unrecognized deferred tax asset used to reduce deferred tax expense	488	0
Deferred tax income/(expense) resulting from reduction in tax rates	(112)	0
Adjustment recognized in the period for current tax of prior year	270	318
Total	5'059	(9'876)

The tax income relating to components of other comprehensive income amounts to CHF 882 thousand for the year 2019/20 (CHF 1'073 thousand in 2018/19).

The Group's effective tax rate differs from the Group's average expected tax rate as follows:

	2019/20	2018/19
In%		
Group's average expected income tax rate	15.8	15.0
Group's average expected withholding tax rate	1.0	1.6
Group's average expected tax rate	16.8	16.6
Tax effect of		
Permanent differences	0.7	(0.2)
Changes in tax rates on deferred taxes	0.4	(0.0)
Adjustment in respect of previous periods' income tax	(0.5)	(0.5)
Recognition of previously unrecorded tax losses	(0.9)	0
Tax benefit from Group IP transaction	(25.2)	0
Other differences	(0.4)	(0.1)
Group's effective tax rate	(9.1)	15.9

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(2'775)

(2'379)

488

(1'491)

(1'101)

(2'519)

73

<sup>&</sup>lt;sup>1</sup> Position includes cost of derivative hedging

In 2019/20, the Group's effective tax rate is negative reflecting a nonrecurring positive tax impact of CHF 14.0 million from the sale of technical Intellectual Property from LEM Intellectual Property SA based in Fribourg to LEM International SA based in Geneva and to LEM Electronics China Co. Ltd.

This transaction generated additional current income taxes of CHF 34.2m in LEM Intellectual Property SA and a deferred tax income of CHF 48.2m in both LEM International SA and LEM Electronics China Co. Ltd.

Last year the High New Technology Enterprise (HNTE) certificate has been granted to LEM Electronics China Co. Ltd.

#### **Deferred tax assets and liabilities**

Deferred taxes have been calculated on the following balance sheet positions:

	31.3.20	020	31.3.20	19
In CHF thousands	Asset	Liability	Asset	Liability
Assets	58'199	(1'763)	17'500	(5'687)
Accounts receivable	75	(69)	87	(68)
Inventories	913	(481)	1'220	(632)
Property, plant and equipment	1'157	(678)	2'366	(1'416)
Intangible assets	55'478	(26)	13'491	(2'956)
Tax losses carried forward	577	0	336	0
Other assets	0	(509)	0	(615)
Liabilities	1'776	(2'955)	1'372	(3'251)
Provisions	206	(0)	270	(0)
Others	1'570	0	1'102	0
Withholding tax on dividends	0	(2'955)	(0)	(3'251)
Gross deferred taxes	59'974	(4'718)	18'872	(8'938)
Offsetting	(1'698)	1'698	(5'378)	5'378
Net deferred taxes	58'277	(3'020)	13'494	(3'559)

The balance sheet contains the following:

	<b>01.0.1010</b>	02.0.2020
Deferred tax assets	58'277	13'494
Deferred tax liabilities	(3'020)	(3'559)
Net assets / (liabilities)	55'256	9'934

LEM Group has CHF 577 thousand (CHF 336 thousand in 2018/19) of deferred tax asset on tax losses. The Group expects that the concerned subsidiaries will be able to fully use the tax losses against future taxable profit. The deferred tax assets increase of CHF 44.8m is mainly linked to the deferred tax asset of CHF 48.2m booked in relation with the technical Intellectual Property sale referred above slightly compensated by CHF-2.1m deferred tax asset decrease linked to the Intellectual Property amortization of the period.

### Notes to the consolidated financial statements

At 31 March 2020, the unrecognized losses carried forward are the following:

#### Unused tax loss carry-forwards not recognized in the balance sheet expire

In CHF thousands	31.3.2020	31.3.2019
In the next 10 years	0	3'787
Total	0	3'787

#### 21. Earnings per share

Net profit for the year attributable to LEM shareholders – in CHF thousands	60'693	52'376
Ordinary number of shares at the beginning of the year	1'140'000	1'140'000
Weighted average number of ordinary shares	1'140'000	1'140'000
Weighted average number of treasury shares	690	693
Weighted average number of shares outstanding	1'139'310	1'139'307
Earnings per share – basic and diluted in CHF	53.27	45.97

2019/20

2018/19

#### 22. Related parties

Related parties are the Board of Directors and the Executive Managers as defined in the Corporate Governance guidelines. The compensation to the Board of Directors is paid as a fixed fee in cash. The compensation for the Executive Management includes base salary, a performance-related bonus (LEM Incentive System), bonus and post-employment benefits. In 2019/20 and 2018/19, no termination benefits have been paid. The base salary is the employee's compensation before deduction of the employee's social security contributions. Bonus payments are effected in cash.

#### **Compensation of the Board of Directors**

In CHF thousands	2019/20	2018/19
Annual fees	(870)	(850)
Total	(870)	(850)
Compensation of the Executive Management		
In CHF thousands	2019/20	2018/19
Base salary	(1'254)	(1'070)
Bonus	(1'089)	(790)
Company's contribution to pension fund	(129)	(112)
Total	(2'473)	(1'972)

Servotronix Motion Control Ltd, a company presided by Ilan Cohen, has bought sensors for CHF 968 thousand in 2019/20 (CHF 897 thousand in 2018/19), including purchases done by its subsidiaries and subcontractors, from LEM Group at market price. No other member of the Board of Directors has any significant business connection with LEM Group.

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31.3.2020

31.3.2019

For details on the compensation of the Board of Directors and of the Executive Management, please refer to the compensation report. Also, see Significant Accounting Principles 2.15 Employee benefits.

#### 23. Retirement benefit obligations

The Group operates a defined benefit plan for all its employees in Switzerland with a collective foundation.

This foundation is a separate legal entity which is not part of the Group. It is managed by a board having equal representation of employees and employers of the affiliated companies. It is supervised by the supervisory authority and complies with the requirements of Swiss pension law. The company's liabilities are limited to contributions that are based on a percentage of the insured salary under the Swiss law. According to Swiss law, the pension plan qualifies as a defined benefit plan under IAS 19 due to the various benefit guarantees included in the laws.

The plan is funded by contributions from both employer and employees.

The plan participants are insured against the financial consequences of old age, disability and death. The retirement benefit is based on a notional individual savings account converted at retirement into a fixed pension benefit.

The assets of the foundation are invested into a diversified portfolio. Death in service and disability benefits are insured with an insurance company. The pension plan does not expose the affiliated companies to any additional unusual risks. No curtailments or settlements occurred in 2019/20.

The funded status decrease of CHF -3.8 million is the result of the assumptions and demographic changes generating an increase of the DBO of CHF +2.0 million, and by a decrease in the fair value of plan assets of CHF -1.5 million reflecting a net negative return in the financial year 2019/20. The following main assumptions have been updated:

- discount rate remains stable at 0.6%;
- interests credited on savings account from 0.6 % to 1%;
- salary increase rate remains stable at 1%.

In application of IAS 19, this adjustment was accounted for in other comprehensive income and did not impact the net profit for the year.

The subsidiaries abroad sponsor either defined contribution plans or defined benefit plans based on local practices and regulations. A former employee in Germany benefits from a defined benefit obligation amounting to CHF 373 thousand at 31.3.2020 (CHF 377 thousand in 31.3.2019). Other subsidiaries' defined benefit obligations in Japan, Bulgaria and Italy amount to CHF 439 thousand at 31.3.2020 (CHF 450 thousand in 31.3.2019).

In CHF thousands	31.3.2020	31.3.2019
Fair value of plan assets at year-end	42'088	42'691
Defined benefit obligations at year-end	47'838	44'556
Funded status (Net (liabilities)/assets in the balance sheet)	(5'750)	(1'865)

LEM expects to contribute CHF 2'284 thousand to its defined benefit plan in 2020/21.

### Notes to the consolidated financial statements

#### 23.1 Cost of defined benefit plans

In CHF thousands	2019/20	2018/19
Current service cost	3'049	2'624
Past service cost	(421)	(1'370)
Net interest (income) / cost		(19)
Total pension expenses recorded in consolidated income statement	2'639	1'236

Costs related to the pension plan were charged to the different functional departments based on salary costs. Past service costs result from a change in conversion rate.

#### 23.2 Remeasurements of employee benefits

In CHF thousands	2019/20	2018/19
Experience adjustments on defined benefit obligation	2'048	3'811
Return on plan assets excluding interests	1'460	947
Total remeasurements recorded in other comprehensive income	3'507	4'758

31.3.2020

31.3.2020

31.3.2019

31.3.2019

#### 23.3 Change in fair value of plan assets

In CHF thousands

In CHF thousands

Fair value of plan assets as per beginning of year	42'691	42'716
Return on plan assets excluding interest income	(1'460)	(947)
Interest income on plan assets	256	427
Employer's contributions	2'262	2'235
Employees' contributions	1'927	1'868
Benefits paid	(3'588)	(3'608)
Fair value of plan assets as per end of year	42'088	42'691

#### 23.4 Change in present value of defined benefit obligation

Defined benefit obligation per beginning of year	44'556	40'822
Current service cost	3'049	2'624
Past service cost	(421)	(1'370)
Employees' contributions	1'927	1'868
Interest cost	267	408
Actual (gains) / losses	2'048	3'811
due to assumption changes	1'468	2'510
due to demographic changes	580	1'301
Benefits paid	(3'588)	(3'608)
Defined benefit obligation per end of year	47'838	44'556

The weighted average duration of the Defined Benefit Obligation (DBO) at the end of the current fiscal year is 19 years. Past service costs result from a change in conversion rate.

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#### 23.5 Asset allocation of investments

#### Major categories of plan assets as a percentage of the fair value of total plan assets

In%	Long-term target	2019/20	2018/19
Equity securities	36.0 %	36.0%	32.5 %
Debt securities	34.0 %	33.0 %	28.6%
Real estate	25.0 %	27.0%	28.3 %
Cash and other investments	5.0 %	4.0 %	10.6 %
	100.0 %	100.0%	100.0%

Strategic pension plan allocations are determined by the objective to achieve a return on investment, which, together with the contribution paid, is sufficient to maintain reasonable control over the various funding risks of the plans. Estimated returns on assets are determined based on the asset allocation and are reviewed periodically. A temporary deviation from policy targets is allowed.

Cash as well as most equity and debt securities have a quoted market price in an active market (Level 1 of fair value hierarchy). Other assets including real estate and other investments do not have a quoted market price (Level 3 of fair value hierarchy).

#### 23.6 Actuarial assumptions

In%	2019/20	2018/19
Discount rate	0.60 %	0.60 %
Salary increases	1.00%	1.00%

The present value of the defined benefit obligation is determined annually by independent actuaries using the projected unit credit method. Actuarial assumptions are required for this purpose.

#### Sensitivities of significant actuarial assumptions

The sensitivity analysis is based on reasonable possible changes as of the end of the year 2019/20. Each change in a significant assumption was analyzed separately as part of the test.

The sensitivity of the DBO to changes in the main actuarial assumptions is as follows:

DBO increase / DBO (decrease) - In CHF thousands	2019/20	2018/19
Discount rate		
Increase by 0.25%	(2'152)	(2'443)
Decrease by 0.25%	2'312	2'640
Salary increase rate		
Increase by 0.25%	683	200
Decrease by 0.25%	(673)	(196)

### Notes to the consolidated financial statements

#### 23.7 Maturity structure of pension obligation

The following main cash outflows are expected in future periods:

In CHF thousands

in 1 year	1'522
in 2 years	1'728
in 3 years	1'796
in 4 years	1'934
in 5 years	1'737
in 6 to 10 years	10'968

#### 24. Contingent liabilities

The Group is from time to time impacted by changing political, legislative, fiscal and regulatory environments, including those relating to environmental protection. The frequency and effects on future operations and earnings are unpredictable and are only partly covered by insurances. For the years 2018/19 and 2019/20, there is no contingent liability from a consolidated point of view.

#### 25. Financial risk management objectives and policies

The group classifies its financial assets and liabilities in the following categories as per IFRS 7:

#### **Financial assets**

In CHF thousands	31.3.2020 Fair value	31.3.2019 Fair value	Amortized cost	At fair value through profit and loss
Cash and cash equivalents	19'243	12'538	Χ	
Accounts receivable	58'256	68'651	X	
Derivative financial instruments – current	320	0		X
Other current financial assets	13	80	X	
Other noncurrent financial assets	1'023	1'036	X	
Total	78'855	82'304		

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#### Financial liabilities

In CHF thousands	31.3.2020 Fair value	31.3.2019 Fair value	Other finan- cial liabilities	At fair value through profit and loss
Accounts payable	22'116	22'760	X	
Accrued expenses	25'331	26'047	X	
Derivative financial instruments – current	0	168		X
Lease liability	6'143	0	X	
Other current financial liabilities	9'000	8'000	X	
Other noncurrent financial liabilities	0	14	X	
Total	62'589	56'989		

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#### Changes in liabilities arising from financing activities

			Cash impact	Non-cash impact	
In CHF thousands	1.4.2018	Cash flows Inflow	Cash flows (Outflow)	Fair values changes and Others	31.3.2019
Interest-bearing loans and borrowings	5'000	52'000	(49'000)	0	8'000
Derivative financial instruments	241	0	0	(73)	168
Total	5'241	52'000	(49'000)	(73)	8'168
			Cash impact	Non-cash impact	
In CHF thousands	1.4.2019	Cash flows Inflow	Cash flows (Outflow)	Fair values changes and Others	31.3.2020
Interest-bearing loans and borrowings	8'000	72'500	(71'500)	0	9'000
Derivative financial instruments	168	0	0	(488)	(320)

The management assessed that fair value level of all financial assets and liabilities approximate their book value.

The Group enters into derivative transactions such as currency risk reversal and forward contracts to hedge the USD, EUR and JPY risks. The purpose of these currency hedges is to manage the currency risks arising from the Group's operations.

72'500

(71'500)

8'680

It is the Group's policy that no derivatives for speculative purposes shall be entered into.

The main risks arising from the Group's financial instruments are foreign currency risks and credit risks, whereas the others are of minor or no impact. The Board of Directors reviews and agrees policies for managing each of those risks.

#### Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The Group's financial assets at fair value amount to CHF 320 thousand per 31 March 2020 (financial liabilities of CHF 168 thousand per 31 March 2019), all classified under Level 2.

During the two last reporting periods, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

### Notes to the consolidated financial statements

#### Foreign currency risk

The Group operates globally and is exposed to various foreign exchange risks primarily to the USD, EUR, JPY, CNY and GBP. The Group seeks to reduce those risks by optimizing its natural hedging (cash inflows and outflows in a specific currency should be in balance as far as possible).

The Group's policy states that 100 % of LEM's net exposure for the main currencies EUR, USD and JPY is to be hedged on a rolling 12-month basis. Currency risks also arise from translation differences that are not hedged by the Group when preparing the consolidated financial statements in CHF. The foreign exchange translation is excluded from the calculation of the sensitivity analysis for currency risk below.

#### Sensitivity analysis for currency risk

The sensitivity analysis is performed per 31 March 2020 with a 5 % change in the USD, EUR, JPY, CNY and GBP with all other variables held constant of the Group's profit before tax (due to the changes in the fair value of the monetary assets and liabilities) and the Group's equity. The sensitivity analysis performed for the financial year shows an impact of CHF ±989 thousand for a ±5 % EUR rate change (CHF ±788 thousand per 31 March 2019), of CHF ±557 thousand for a ±5 % USD rate change (CHF ±561 thousand per 31 March 2019), of CHF ±1'053 thousand for a ±5 % CNY rate change (CHF ±1'130 thousand per 31 March 2019) and of CHF ±153 thousand for a ±5 % JPY rate change (CHF ±127 thousand per 31 March 2019). For other currencies, there is no significant impact. There is no significant impact on the Group's equity.

#### Credit risk

Credit risk is the risk that a financial loss occurs if a counterparty is unable or unwilling to fulfill its contractual payment obligation. The Group trades with recognized and creditworthy parties. The accounts receivable are monitored on a monthly basis.

It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In case of a deterioration of the credit history, advance payments are required. The Group's exposure to bad debts is not significant. The maximum exposure is the carrying amount as disclosed in note 5. There are no significant concentrations of risk within the Group. With respect to credit risk arising from the other financial assets in the Group, which comprises cash and cash equivalents, other current assets and certain derivative instruments, the Group's exposure to credit risks arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these positions.

#### Liquidity risk

The Group operates a cash-pooling agreement in which cash targets are set for all the subsidiaries. Cash surplus / shortages are balanced in intercompany loans on a monthly basis. Group capital requirements are managed centrally by corporate finance. In case liquidity is required a bank loan is either taken-up centrally and passed on as an intercompany loan, or given directly by the bank to the subsidiary with a reduction of the Group's total credit line. The total leverage of the Group is low, the financial liabilities mature in less than one year based on the carrying value of borrowings reflected in the financial statements.

In CHF thousands	31.3.2020 Fair value	Less than one year	Over one year	31.3.2019 Fair value	Less than one year	Over one year
Accounts payable	22'116	22'116	0	22'760	22'760	0
Accrued expenses	25'331	25'331	0	26'047	26'047	0
Derivative financial instruments – current	0	0	0	168	168	0
Other current financial liabilities	9'000	9'000	0	8'000	8'000	0
Lease liabilities <sup>1</sup>	2'392	2'392	0	0	0	0
Noncurrent lease liabilities <sup>1</sup>	5'678	0	5'678	0	0	0
Other noncurrent financial liabilities	0	0	0	14	0	14
Total	6/1/517	59'930	5'679	56'080	56'975	1/

<sup>&</sup>lt;sup>1</sup> Undiscounted lease liabilities

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## **Auditor's report**



#### Interest rate risk

The Group's exposure to the risk of changes in market interest rates with the current financial leverage is low. Per 31 March 2020, the bank credit line amounts to CHF 9 million.

#### **Capital management**

The primary objective of the Group's capital management is to ensure that it maintains a healthy and stable equity ratio in order to secure the confidence of shareholders and investors, creditors and other market players and to strengthen the future development of the Group's business activities.

The Group manages its capital structure and makes adjustments to it, in light of changes in the economic conditions.

LEM targets a payout ratio significantly above 50 % of the consolidated net profit for the year.

However, it may diverge from this policy due to economic prospects or on the grounds of planned future investment activities.

#### 26. Scope of consolidation

			•
Germany	EUR	75'000	100%
Switzerland	CHF	570'000	100%
Switzerland	CHF	100'000	100%
Switzerland	CHF	300'000	100%
Switzerland	CHF	1'000'000	100%
Switzerland	CHF	20'000	100%
Switzerland	CHF	100'000	100%
France	EUR	50'000	100%
Bulgaria	BGN	1'971'000	100%
Russia	RUB	16'400'000	100%
USA	USD	150'000	100%
China	CNY	204'495'594	100%
Japan	JPY	16'000'000	100%
Malaysia	MYR	200'000	100%
	Switzerland Switzerland Switzerland Switzerland Switzerland Switzerland Switzerland France Bulgaria Russia  USA  China Japan	Switzerland CHF France EUR Bulgaria BGN Russia RUB  USA USD  China CNY Japan JPY	Switzerland         CHF         570'000           Switzerland         CHF         100'000           Switzerland         CHF         300'000           Switzerland         CHF         1'000'000           Switzerland         CHF         20'000           Switzerland         CHF         100'000           France         EUR         50'000           Bulgaria         BGN         1'971'000           Russia         RUB         16'400'000           USA         USD         150'000           China         CNY         204'495'594           Japan         JPY         16'000'000

#### 27. Changes in scope of consolidation

On respectively 5 and 13 December 2019, LEM Advisory Services SA and LEM Malaysia SDN, BHD have been incorporated. From 2 January 2020, LEM Intellectual Property SA is in liquidation.

#### 28. Events after the balance sheet date

There were no events subsequent to the balance sheet date that require adjustment to or disclosure in the financial statements.

#### Statutory auditor's report on the audit of the consolidated financial statements

#### Opinion

We have audited the consolidated financial statements of LEM Holding SA and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 March 2020 and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements (pages 5 to 38) give a true and fair view of the consolidated financial position of the Group as at 31 March 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) and comply with Swiss law.

#### Basis for opinion

We conducted our audit in accordance with Swiss law, International Standards on Auditing (ISAs) and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We are independent of the Group in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, as well as the IESBA Code of Ethics for Professional Accountants, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the consolidated financial statements.

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#### **Auditor's report**



#### **Auditor's report**



#### Uncertainties regarding Income taxes and transfer pricing

#### Area of focus

The Group operates in multiple jurisdictions with complex legal and tax regulatory environment that are constantly changing and require more compliance efforts. The country-specific tax risks could result in potential material amounts payable.

Management monitors these tax risks primarily at corporate level, including the significant level of estimations and judgments made with respect to the likelihood and magnitude of these risks. In certain of these jurisdictions, the Group has taken tax position on income taxes and transfer pricing that management believes are supportable. Due to the significance of the deferred tax balances and other tax positions and the judgment involved in determining these, this matter was considered significant to our audit. Refer to notes 20 to the consolidated financial statements for further information.

#### Our audit response

Our procedures included, amongst others, assessing the tax rules in the various jurisdictions in which the Company operates and assessing the management's assumptions and estimates in relation to uncertain tax positions, current income tax and deferred taxes.

We involved our tax specialists to assist in assessing the Company's tax methodologies and analyzing the underlying key assumptions, including the advice received by management from external parties to support their position. We audited the current year tax provision, the Company's reconciliation of book to taxable income, as well as the deferred tax balances and evaluated whether the assumptions applied by management on the recoverability of deferred tax assets is consistent with its budget and forecasts. Our audit procedures did not lead to any reservations regarding income taxes and transfer pricing.

#### Other information in the annual report

The Board of Directors is responsible for the other information in the annual report. The other information comprises all information included in the annual report, but does not include the consolidated financial statements, the stand-alone financial statements and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information in the annual report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information in the annual report and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibility of the Board of Directors for the consolidated financial statements

The Board of Directors is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRS and the provisions of Swiss law, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law, ISAs and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of the consolidated financial statements is located at the website of EXPERTsuisse: http://www.expertsuisse.ch/en/audit-report-for-public-companies. This description forms part of our auditor's report.

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#### **Auditor's report**



#### Report on other legal and regulatory requirements

In accordance with article 728a para. 1 item 3 CO and the Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

To the General Meeting of LEM Holding SA, Fribourg Lancy, 15 May 2020

Ernst & Young Ltd

**Roland Ruprecht** Licensed audit expert (Auditor in charge)

**Victoria Napoly** 

Licensed audit expert

## Corporate governance report

The following information complies with the Corporate Governance Directive of the SIX Swiss Exchange (SIX) and the disclosure rules of the Swiss Code of Obligations. In order to enhance the clarity of this chapter, reference is made to other parts of this Financial Report and our website (www.lem.com). Key elements are contained in the Articles of Incorporation.

#### 1. Group structure and shareholders

#### **Group structure**

LEM HOLDING SA is domiciled at Avenue Beauregard 1, CH-1700 Fribourg. LEM's registered shares are listed on the main segment of the SIX Swiss Exchange (LEHN, security no. 2 242 762; ISIN 0022427626). On 31 March 2020, the market capitalization was CHF 1'211 million. LEM Group is structured into Industry and Automotive segments. Appropriate segment reporting pursuant to IFRS is contained in note 3 of the consolidated financial statements. All companies in LEM Group are listed under "Scope of consolidation" in note 26 of the consolidated financial statements, with their respective company names, registered offices, share capitals and the relevant percentages of shares held. There are no other listed companies in the scope of consolidation.

#### Significant shareholders

The following shareholders held 3% or more of the share capital and voting rights:

		31.3.2020		31.3.2019
In number of shares, per cent of shareholding	Shares	In %	Shares	In %
Werner O. Weber and Ueli Wampfler, in Zollikon/Wollerau, Switzerland, through WEMACO Invest AG and Swisa Holding AG, in Zug/Cham, Switzerland	582'700	51.1 %	574'500	50.4%
Ruth Wertheimer, in Kfar Shmaryahu, Israel, through 7-Industries Holding B.V., in Amsterdam, Netherlands	100'081	8.8%	141'581	12.4%
Invesco, Atlanta, U.S.A.	36'883	3.2 %	0	0.0 %
J. Safra Sarasin Investmentfonds AG, Basel, Switzerland	36'000	3.2 %	36'000	3.2 %
Columbia Threadneedle, London, United Kingdom	26'695	2.3 %	48'142	4.2 %
Total shareholders < 3 %	384'336	33.7%	339'777	29.8%
Total	1'140'000	100.0%	1'140'000	100.0%

#### Shareholdings of non-executive Directors

31.3.2020 Number of shares held	31.3.2019 Number of shares held
1'001	1'001
600	600
300	300
70'700	69'500
100	100
0	0
72'701	71'501
	1'001 600 300 70'700 100

#### Shareholdings of **Executive Management**

	31.3.2020 Number of shares held	31.3.2019 Number of shares held
Frank Rehfeld, CEO	0	0
Andrea Borla, CFO	0	0
Rebecca Cullinan, SVP Industry	0	0
Rainer Bos, SVP Automotive	0	0
Total	0	0

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### Corporate governance report

The notifications which have been sent to the Company and the disclosure office of the SIX Swiss Exchange AG during the financial year pursuant to article 120 of the Federal Act on Financial Market Infrastructures and Market Conduct in Securities and Derivatives Trading may be viewed via the search function on https://www.six-exchange-regulation.com/en/home/publications/significant-shareholders.html/.

The trading of LEM shares by both Board of Directors and Executive Management has to respect LEM's disclosure and insider trading policy as well as all applicable rules and legislation.

#### **Cross-shareholdings**

LEM has no cross-shareholdings with other joint-stock companies.

#### 2. Capital structure

#### **Capital and shares**

The nominal value of the share capital of LEM HOLDING SA is CHF 570'000, which is divided into 1'140'000 fully paid-up registered shares with a par value of CHF 0.50 each. No changes of the total share capital have occurred during the last 3 years. There are no shares with preferred voting rights. All shareholders are entitled to the same dividends. There are no restrictions on the transfer of shares. In order to be registered in the share register, each shareholder shall declare that he/she holds the shares for their own account.

On 31 March 2020, LEM HOLDING SA held 556 treasury shares.

#### **Authorized and conditional capital**

There is no authorized or conditional capital, nor are there any profit-sharing certificates or participation in certificates or any convertible bonds outstanding.

#### 3. The Board of Directors' election, terms of office and cross-involvement

The Board of Directors is comprised of at least three members who are individually elected at the Annual General Meeting for a mandate of one year, which is renewable up to an age limit of 70. The Board of Directors constitutes itself, except for the Chairman of the Board of Directors and the members of the Compensation Committee who are elected by the Annual General Meeting of Shareholders.

At the Annual General Meeting on 27 June 2019, Andreas Hürlimann, François Gabella, Ilan Cohen, Ueli Wampfler, Ulrich J. Looser and Werner C. Weber were re-elected as members of the Board of Directors. Andreas Hürlimann was re-elected as Chairman of the Board of Directors. In addition, shareholders elected Andreas Hürlimann and Ulrich J. Looser to the Nomination & Compensation Committee (NCC). Ulrich J. Looser chairs the Committee.

All members of the Board of Directors are non-executive. Only François Gabella had been part of the Executive Management of LEM before his election as member of the Board of Directors.

Ilan Cohen was President of Servotronix Motion Control Ltd until end of 2019, which has bought sensors for CHF 968 thousand in 2019/20 (CHF 897 thousand in 2018/19), including purchases done by its subsidiaries and subcontractors, from LEM Group at market price. No other member of the Board of Directors has any significant business connection with LEM Group.

The Board of Directors was comprised of the following members as of 31 March 2020:



Andreas Hürlimann Nationality Swiss Born in 1964

#### Position

Chairman of the Board of Directors, Chairman of the Strategy Committee, Member of the Nomination and Compensation Committee

#### Entry 2011

#### **Professional background**

- Since 2011, Entrepreneur
- 2005 2010, Managing Director,
   Spencer Stuart, Zürich
- 1999 2005, Global Director of Industry Practices and Member of the Executive Board, Arthur D. Little Inc., Zürich, Lisbon, London and Paris
- 1990 1999, international business development, sales and management roles with Siemens Schweiz AG, ABB Power Generation AG and Oerlikon Aerospace Inc., Zürich, Baden, Montréal

#### Other notable activities

- Condis SA, Rossens, Member of the Board of Directors
- Sobrado Software AG, Cham, Chairman of the Board of Directors
- ElectricFeel AG, Zürich, Member of the Board of Directors
- Novo MOF AG, Villigen, Member of the Board of Directors
- themissinglink ag, Cham, Member of the Board of Directors
- Sustainable Real Estate Investments SICAV, Zürich, Chairman of the Board of Directors
- Steiner Investment Foundation, Zürich, Member of the Board of Trustees

#### Education

- M. Sc. Electrical Engineering, ETH Zürich, Switzerland
- DAS Finance, University of Zürich, Switzerland



François Gabella

Nationality Swiss

Born in 1958

#### ocition

Member of the Board of Directors

### **Entry** 2018

#### Professional background

- 2010 2018, CEO, LEM Group
- 2006 2010, CEO, Tesa SA
- 2002 2006, SVP, Areva
- 1996 2002, Business Area Manager, ABB Power Transformers

#### Other notable activities

- Vice President of Swissmem, Zürich
- Economie Suisse, Member of the Bord, Zürich
- Optotune AG, Dietikon, Member of the Board of Directors,
- Switzerland Global Enterprise, Zürich, Member of the Advisory Board
- Member of the Advisory BoardFischer Connectors SA, Saint-Prex,
- Member of the Board of Directors
- Sonceboz SA, Sonceboz, Member of the Board of Directors
- Sensirion AG, Stäfa, Member of the Board of Directors
- Nextlens AG, Dietikon, Member of the Board of Directors

#### Education

- M. Sc. Microtechnics EPFL, Lausanne, Switzerland
- MBA IMD, Lausanne, Switzerland



Ilan Cohen

Nationality Israeli
Born in 1956

#### Position

Member of the Board of Directors, Member of the Strategy Committee

#### Entry 2010

#### Professional background

- Since 2019, Chairman of Caja Robotics
- 2009 2019, President, Servotronix Motion System Ltd.
- 2008 2009, General Manager, Kollmorgen Industrial & Commercial Engineered Solutions Ltd. (Danaher Group)
- 1997 2008, President and CEO, Kollmorgen Servotronix Ltd.
- 1987, Founder, Servotronix Ltd.
- 1983 1990, Associate professor, University of Tel Aviv, Israel

#### Other notable activities

- EZReider, Israel, Member of the Board of Directors
- Negba Houses for Children at Risk in Israel, Chairman of the Board

#### Education

- Ph.D. Control System, Ecole Polytechnique de Bruxelles, Belgium
- MSEE, CALTECH Pasadena, USA
- M.Sc. and BSEE Electro-mechanical engineer,
   Ecole Polytechnique de Bruxelles, Belgium

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Ulrich J. Looser

Nationality Swiss

Born in 1957

#### **Position**

Member of the Board of Directors, Chairman of the Nomination and Compensation Committee, Member of the Audit and Risk Committee

#### Entry 2015

#### Professional background

- Since 2009, Berg Looser Rauber & Partner (BLR&Partners)
- 2001 2009, Accenture, various positions including Managing Director Austria/Switzerland/Germany Management Consulting and Chairman Accenture AG (Switzerland)
- 1987 2001, McKinsey & Company, industry, energy, pharma and public sector practices, partner election 1993

#### Other notable activities

- Straumann Holding AG, Member of the Board of Directors (until 7 April 2020)
- Kardex AG, Member of the Board of Directors
- u-blox AG. Member of the Board of Directors
- Bachofen Holding AG, Chairman of the Board of Directors
- Spross Entsorgungs Holding AG, Member of the Board of Directors
- University of Zürich, Member of the University Council
- Economiesuisse, Member of the Board
- University Hospital Balgrist, Member of the Board
- Swiss-American Chamber of Commerce
- Swiss National Science Foundation
- Member of the Executive Committee of the Foundation Council

#### Education

- M.Sc. Physics, ETH Zürich, Switzerland
- M.A. HSG, University of St. Gallen, Switzerland



**Ueli Wampfler Nationality** Swiss **Born in** 1950

#### Position

Member of the Board of Directors, Chairman of the Audit and Risk Committee

### Entry

#### 2007

- Professional backgroundSince 2004, Founder and Senior Partner,
- Wampfler & Partner AG, Zürich

   1998 2004, Director, STG Schweizerische Treuhandgesellschaft, Zürich
- 1974 1998, STG Coopers & Lybrand,
   Zürich (Partner since 1991)

#### Other notable activities

- Swisa Holding AG (Swisa Group), Cham,
   Chairman of the Board of Directors
- Arcotempo Holding AG, Cham, Chairman of the Board of Directors
- Merbag Holding AG (Merbag Group), Cham,
   Vice Chairman of the Board of Directors
- Caspar Finanz AG (Traco Power Group), Baar, Member of the Board of Directors
- Rebew AG, Zürich, Member of the Board of Directors

#### **Education**

- Lic. oec., University of Zürich, Switzerland
- Certified auditor



Werner C. Weber
Nationality Swiss
Born in 1960

#### Position

Member of the Board of Directors, Member of the Strategy Committee

#### Entry 2017

#### Professional background

- Since 1998, weber schaub & partner ag, Partner
- Prior thereto in particular Freddy Burger Management Group in Zürich as Legal Counsel and General Secretary, and PricewaterhouseCoopers AG in Zürich as Legal and Tax Counsel

#### Other notable activities

- WEMACO Invest AG, Zug, Member of the Board of Directors
- weber schaub & partner ag, Zürich, Member of the Board of Directors
- Arosa Bergbahnen AG, Arosa, Member of the Board of Directors
- Schilthornbahn AG, Lauterbrunnen, Member of the Board of Directors
- City Parkhaus Aktiengesellschaft, Zürich, Member of the Board of Directors
- MedioSearch AG, Bern / SkySmile AG, Zürich, Member of the Board of Directors

#### Education

- Dr. iur. University of Zürich, Switzerland
- Admitted as an attorney-at-law in Zürich, Switzerland
- Mediator SBA, Zürich, Switzerland

## Corporate governance report

#### **External mandates**

Pursuant to Article 31 of the Articles of Incorporation, members of the Board of Directors may not hold more than ten additional mandates of which no more than four may be in listed companies. The following mandates are not subject to the above limitations: (a) mandates in companies which are controlled by LEM or which control LEM; (b) up to five mandates held at the request of LEM or companies controlled by it; and (c) up to six mandates in associations, charitable organizations, foundations, trusts and employee welfare foundations. Mandates shall mean mandates in the supreme governing body of a legal entity, which is required to be registered in the commercial register or a corresponding foreign register. Up to 20 mandates in different legal entities which are under joint control or same beneficial ownership are deemed one mandate.

#### Internal organizational structure

The Board of Directors meets as often as necessary, but six annual meetings are planned in advance. In the completed financial year, six full-day meetings were held. The meetings usually take place at the Company's registered office in Fribourg. The Chairman, after consulting with the CEO and the Chairmen of the committees, determines the agenda for the Board meetings. The members of the Board of Directors can ask for additional items to be included on the agenda. They receive supporting documents beforehand, allowing for a comprehensive preparation of the meeting. As a rule the CEO and CFO attend the meetings of the Board of Directors without having a right to vote. Depending on the topics, other members of Executive Management participate in the meetings in order to respond to specific questions. Decisions can be taken by the Board of Directors if at least half of the Directors are present, and a simple majority of them is sufficient. In the event of tie, the Chairman has the casting vote. Minutes of the meetings including decisions taken are prepared by the CFO and distributed to the members of the Board of Directors, the CEO and the CFO.

The Board of Directors reviews its working procedures, the efficiency and effectiveness of its teamwork as well as its interaction with the Management of the Company on a regular basis. Regular feedback sessions at the end of a meeting provide valuable inputs for the continuous improvement of the Board's coherence and leadership.

#### **Definition of areas of responsibility**

The Board of Directors delegates the management of the Company to the CEO to the fullest extent permitted by the Swiss Code of Obligations. The Board of Directors reviews and assesses at least on an annual basis and takes decisions in the following areas:

- review and approval of the strategy, business plan, annual business objectives and budget for the LEM Group;
- approval of creation/closing of any subsidiary and purchase/sale of any interest in any company or entry into any merger or joint venture agreement;
- appointment/dismissal of the Executive Management;
- monitoring the ethical and legal behavior of LEM;
- review of human resources management, including employee satisfaction and management development and legal, intellectual property, social and environmental aspects.

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### Corporate governance report

## Corporate governance report

#### Information and control systems of the Board of Directors vis-à-vis Executive Management

The Board of Directors ensures that it receives sufficient information from the Management to perform its supervisory duty and to make the necessary decisions.

The Board of Directors obtains the information required to perform its duties through several means:

- the Board of Directors receives monthly and quarterly reports on the current development of the business;
- informal meetings and teleconferences are held as required between the Chairman and the CEO as well as between the Chairman and individual members of the Board of Directors;
- the Committees meet at regular intervals and exchange detailed information with the Executive Management;
- the Board of Directors receives detailed information to each agenda item one week before the Board meeting;
- each Executive Manager joins at least one but usually multiple Board sessions in any given year.

#### **Business risk management**

In compliance with Swiss law, LEM is using a standardized procedure to analyze its business risks. LEM's risk management covers all types of risk: financial, operational and strategic – including the external business environment, compliance and reputational aspects.

The Executive Management conducts an annual risk analysis. The results and consecutive action plans are thereafter presented to and formally approved by the Board of Directors.

The risk management approach follows five steps: in a first step, potential hazards are evaluated and a consolidated list with 5 to 10 main hazards is set up. In a second step, each hazard is assessed by a product of probability and quantified impact. Step two results in a risk map, which visualizes LEM's potential risk environment. In step three, an action plan is put in place to mitigate the risks. The hazards thereafter are revalued a second time, taking into consideration the mitigation measures. In step four, the action plan is validated and thereafter monitored on a bi-annual basis (step five).

#### Internal control system

In compliance with Swiss law, LEM has put in place an internal control system.

Starting from the material positions in the annual financial results, the important underlying processes and process owners have been identified. For each process, key risks that could lead to errors in the financial reporting have been identified. For each key risk, key controls have been defined and responsibilities assigned to assure effective compliance and documentation of the key controls. The process has been presented to and approved by the Audit & Risk Committee.

Looking forward, the process owners will perform an annual process review whereby identified weaknesses shall be continuously improved and key risks and controls shall be updated. Based on the input of the process owners, the CFO prepares an annual report on the internal control system, which is presented to and discussed with the Audit & Risk Committee.

#### Committees

Three standing committees support the Board of Directors. They are comprised of at least two non-executive members of the Board of Directors. They meet whenever necessary but at least twice a year.

- The primary objective of the Audit & Risk Committee (ARC) is to provide the Board of Directors with effective support in financial matters, in particular the selection and supervision of the external auditor, assessment of the effectiveness, compliance and clarity of the Group financial reporting and the assessment and preparation of the financial reports to the shareholders. Furthermore, it reviews critical accounting policies, financial control mechanisms and compliance with corresponding laws and regulations as well as the development and continuous improvement of the internal control system. If required, the external Group auditors are invited to participate at the meeting. The ARC prepares proposals to be decided by the Board of Directors. In the completed financial year, three half-day meetings were held.
- The Nomination & Compensation Committee (NCC) deals with succession, recruitment and compensation of the members of the Board of Directors and the Executive Management. It ensures and monitors the personnel development plan and adequate succession planning for the middle and top management. It supports the Board of Directors in establishing and reviewing the compensation strategy and guidelines and the performance objectives as well as in preparing the proposals to be submitted to the General Meeting regarding the compensation of the Board of Directors and of the Executive Management. It reviews and updates the compensation policy for the members of the Board of Directors and the Executive Management and the performance-based compensation system for the Executive Management. The NCC prepares proposals to be decided by the Board of Directors. In the completed financial year, four half-day meetings and two telephone conferences were held.
- The primary objective of the Strategy Committee (SC) is to assist the Board of Directors in fulfilling its duties with respect to determining the Company's strategy and the appropriate means to pursue it, including LEM's organizational setup. As strategic work and its successful implementation is based upon coordinated and interlocking activities between Executive Management and the Board of Directors, the SC ensures close collaboration with the CEO and the Executive Management. The SC prepares proposals to be decided by the Board of Directors. The Board of Directors may also decide to delegate members of the SC to assist in steering longer-term strategic initiatives by joining the project steering committee. In the completed financial year, five half-day meetings and one telephone conference were held.

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Frank Rehfeld

Andrea Borla

Rebecca Cullinan

Rainer Bos

#### **Executive Management**

The Executive Management was comprised of the following members as of 31 March 2020:

Frank Rehfeld	Fran	k Re	hfe	ld
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**Nationality** German **Born in 1968** 

#### **Previous companies and positions**

- 2016 - 2018, SVP Industry, LEM Group

**CEO LEM Group** With LEM since 2016

Function

- 2009 - 2015. VP Drives. Brose China Co., Ltd.

- 2006 - 2009, Managing Director, Hella Shanghai Electronics Co., Ltd.

- 2004 - 2006, Siemens VDO China, Director Body/Chassis Electronics - 1996 - 2004, Siemens VDO Germany, Director R&D Body/Chassis Electronics

Education

- Dipl. Eng. Electrical Engineering, Erlangen-Nuremberg, Germany

#### **Andrea Borla**

**Nationality** Swiss **Born in 1967** 

#### **Function CFO LEM Group**

With LEM since 2015

- 2008 - 2015, CFO, Schindler France

Previous companies and positions

- 2003 - 2007, Field Operations Manager, Schindler China

- 1999 - 2003, Area Controller, Schindler Asia Pacific

- 1996 - 1999, Head of Group Consolidation, SAirGroup

- Ph.D., M.A. HSG, Finance and Accounting, St. Gallen, Switzerland

#### Rebecca Cullinan

**Nationality** British **Born in 1970** 

#### Function

Senior Vice President Industry

#### With LEM since

2010

#### Previous companies and positions

- 2018 2019, Managing Director, South Europe, Middle East & Africa, Automotive Lighting/Magnetti Marelli
- 2015 2018, Managing Director, South East Asia, Valeo
- 2002 2015, Various Management Position, France, Valeo
- 1998 2002, Senior Consultant, UK, IHS Global Insight

#### Education

- MBA University of Westminster UK, BSc in Mechanical Engineering, Jiangsu University China

#### **Rainer Bos**

**Nationality** German **Born in 1962** 

#### **Function**

Senior Vice President Automotive

With LFM since 2015

#### Previous companies and positions

- 2011 2015, General Manager, Amphenol Tuchel Electronics GmbH
- 2001 2011, Business Unit Director, Delphi Deutschland GmbH
- 1991 1999, Key Account Manager, Continental-Teves KGaA

- Dipl. Eng. Industrial Engineering, TU Darmstadt, Germany

#### Corporate governance report

None of the members of the Executive Management have other activities in governing or supervisory bodies, any official functions or political posts nor any permanent management functions for important Swiss and foreign interest groups.

#### External mandates

Pursuant to Article 31 of the Articles of Incorporation, and subject to approval by the Board of Directors, members of the Executive Management may not hold more than three additional mandates of which no more than one may be in listed companies. The following mandates are not subject to the above limitations: (a) mandates in companies which are controlled by LEM or which control LEM; (b) up to five mandates held at the request of LEM or companies controlled by it; and (c), subject to approval by the Board of Directors, up to three mandates in associations, charitable organizations, foundations, trusts and employee welfare foundations. Mandates shall mean mandates in the supreme governing body of a legal entity, which is required to be registered in the commercial register or a corresponding foreign register. Up to 20 mandates in different legal entities which are under joint control or same beneficial ownership are deemed one mandate.

#### **Management contracts**

There are no management contracts with companies or individuals outside LEM Group.

#### 5. Compensation

Please refer to the compensation report on page 53.

#### 6. Shareholders' participation rights

The rules on shareholders' participation rights are outlined in the Articles of Incorporation. The rules for the convening of General Meetings, the participation rights and the majority rules for decisions all follow Swiss law. The complete Articles of Incorporation can be downloaded from the Investor Relations pages on the website. https://www.lem.com/en/file/2817/download

#### Voting rights and representation restrictions and inscription in the share register

There are no limitations on voting rights for shareholders who are entered into the shareholders' register with voting rights. Anyone purchasing registered shares is registered by the Board of Directors in the share register on request as a shareholder with voting rights, provided he/she expressly declares that the shares have been bought and will be held for their own account. Each shareholder may be represented by the independent representative or by a third party who need not be a shareholder of LEM HOLDING SA.

#### Statutory quorums

The Articles of Incorporation contain no deviation from the applicable law. In case a second vote is necessary for elections, a relative instead of the absolute majority of the votes represented is required.

#### **Convocation of the General Meeting of the Shareholders**

Registered shareholders are convened to General Meetings by ordinary mail and by publication in the Swiss Official Gazette of Commerce at least 20 calendar days prior to the day of the meeting.

According to Article 12 of the Articles of Incorporation, one or several shareholders who collectively hold 10 % of the share capital can call for a shareholders' meeting and submit matters to be placed on the agenda.

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### Corporate governance report

#### **Dividend policy**

LEM targets a payout ratio significantly above 50 % of the consolidated net profit for the year, to be proposed by the Board of Directors to the Annual General Meeting.

#### 7. Change of control and defensive measures

#### **Opting-out clause**

Any shareholder is released from the obligation to submit a public takeover offer to all shareholders if his participation in LEM exceeds  $33^{1/3}$ % of the voting rights.

#### Clauses on changes of control

There is no particular clause in the Articles of Incorporation for changes of control. No member of the Executive Management will receive additional severance payments if dismissed in the case of a change of control of the Company.

#### 8. Auditors

The duration of the auditors' mandate is one year. Ernst & Young has been auditing LEM since the financial year 2005/06, with Roland Ruprecht bearing the responsibility for the audit since 2018/2019. As required by law, the auditor-in-charge is changed every seven years. Ernst & Young audits the Group's consolidated financial statements as well as the majority of LEM's Group companies in Switzerland and abroad. The audit fees and fees for additional services are as follows:

#### Type of service

In CHF thousands	2019/20	2018/19
Audit fees	363	361
Additional fees	0	0
Total	363	361

The Audit Committee evaluates and controls the performance (focus on areas that involve significant risk to LEM, ability to provide effective and practical recommendations, open and effective communication and coordination), fees, and independence of the auditors each year. It discusses and reviews the scope of the audits, and the resulting feedback. Based on this information, it determines which changes and improvements are necessary. The auditors report on the results of their audits both orally and in writing. Financial statements as well as management letters are discussed in the ARC in the presence of the external auditors. During 2019/20 Ernst & Young attended two regular ARC meetings.

#### 9. Information policy

LEM informs its shareholders about the business status and its results on a quarterly basis in the form of press releases. These, together with the Annual Review and Financial Report, are made publicly available on its website (http://www.lem.com/en/investors) and may be obtained in print from the company's headquarters. Once a year, LEM holds a presentation for the media, investors and financial analysts. Internal processes assure that price-sensitive facts are published without delay in accordance with the ad hoc publicity rules of the SIX Swiss Exchange. At www.lem.com, detailed information is available, e.g., the Articles of Incorporation, interim and annual reports, investor presentations, press releases as well as the financial calendar.

Contact for investors and media: Andrea Borla, CFO, Chemin des Aulx 8, CH-1228 Plan-les-Ouates, or send an e-mail to investor@lem.com (phone: +41 22 706 12 50).

## **Compensation report**

The future of LEM depends on our ability to attract, develop and retain talented people. Among the many measures we use to achieve this goal are competitive remuneration policies. Our compensation policies are designed to align the interests of Executive Management and the Board of Directors with the interest of Shareholders.

#### In brief

#### Core principles

LEM's compensation policies are designed to reward results and performance as well as to create long-term value for Share-holders. The compensation policies are reviewed on an annual basis.

LEM's Articles of Incorporation (www.lem.com/en/Investors > Corporate Governance) contain provisions regarding the approval of compensation of the Board of Directors (BoD) and the Executive Management (Article 27), the supplementary amount for new members of the Executive Management (Article 28), the general compensation principles (Article 29) as well as provisions regarding the agreements with members of the Board of Directors and the Executive Management (Article 30).

The Compensation Report is based on section 5 of the annex to the Corporate Governance Directive issued by SIX Swiss Exchange and Art. 13 to 17 of the Ordinance Against Excessive Compensation in Listed Stock Companies (OaEC).

#### Compensation of the Board of Directors

The compensation of the Board of Directors consists exclusively of a fixed fee paid in cash. There is no variable compensation. The compensation of the Chairman and the members of the Board of Directors depends on the responsibility of each member and the related work such as Committee activity.

#### Compensation of the Executive Management

In order to encourage and reward results that contribute to the sustainable success of LEM, the total compensation of the Executive Management consists of three elements: base salary, variable compensation and non-wage compensation. The target-setting process for the variable compensation is carried out on an annual basis and includes quantitative and qualitative performance criteria, including LEM's financial results.

The members of the Executive Committee are entitled to attend the Board meetings relevant to their function but are excluded from any deliberation and decision on their compensation. The compensation authorities are summarized in the following table:

Beneficiary	Compensation element	Proposal	Approval
BoD and Executive Management	Compensation principles	NCC	BoD within limits of articles of association
BoD	Aggregate maximum amount fixed compensation	BoD based on NCC proposal	Annual General Meeting (prospective approval)
BoD	Individual compensation	NCC	BoD
Executive Management	Aggregate maximum amount fixed annual base salary	BoD based on NCC proposal	Annual General Meeting (prospective approval)
Executive Management	Aggregate amount short-term incentive	BoD based on NCC proposal	Annual General Meeting (retrospective approval)
Executive Management	Aggregate maximum amount long-term incentive	BoD based on NCC proposal	Annual General Meeting (prospective approval)
Executive Management	Individual compensation	NCC based on proposal from CEO	BoD
CEO	Individual compensation	Chairman of the BoD	BoD

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### **Compensation report**

#### 1. **Board of Directors**

#### 1.1 General principles for compensation of non-executive Directors

The compensation of the Board of Directors is approved by the Annual General Meeting upon proposal by the Board of Directors based upon recommendation from the NCC. The remuneration of the Board of Directors consists of a fixed cash payment and is reviewed on an annual basis. The remuneration compensates for the personal responsibility and exposure as a non-executive member of the Board of Directors and the work related to the Board of Directors' membership. There is neither a variable compensation nor any participation in an equity-based compensation plan.

#### 1.2 Remuneration of non-executive Directors

The Board of Directors adopted a remuneration scheme with a fixed BoD membership fee paid in cash of gross CHF 250'000 for the Chairman and CHF 80'000 for each member. Committee activity is compensated by membership fees of CHF 40'000 for the Committee's Chairman and CHF 20'000 for each member.

The tables below show the compensation per Board member in the financial years 2018/19 and 2019/20 for their term of office. The Shareholders approved at the Annual General Meeting on 27th June 2019 a maximum compensation amount for the term of office from the ordinary General Meeting 2019 until the ordinary General Meeting 2020 of CHF 1'100'000. The actual costs for the Company are CHF 949'000.

#### 2019/20

In CHF thousands	Annual fees (A)	Total compensation	Taxes, social security charges and similar contributions (B)	Total (A) + (B)
Andreas Hürlimann <sup>1, 5, 6</sup>	310	310	27	337
Ueli Wampfler <sup>2</sup>	120	120	11	131
Ulrich Jakob Looser 3, 4	140	140	13	153
Ilan Cohen <sup>7, a</sup>	120	120	11	131
Werner C. Weber <sup>7</sup>	100	100	9	109
François Gabella	80	80	7	87
Total	870	870	79	949

#### 2018/19

In CHF thousands	Annual fees (A)	Total compensation	Taxes, social security charges and similar contributions (B)	Total (A) + (B)
Andreas Hürlimann <sup>1, 5, 6</sup>	310	310	27	337
Ueli Wampfler <sup>2</sup>	120	120	11	131
Ulrich Jakob Looser 3, 4	140	140	13	153
Ilan Cohen <sup>7, a</sup>	120	120	11	131
Werner C. Weber	80	80	7	87
François Gabella	80	80	7	87
Total	850	850	77	927

a including the amount of CHF 20'000 for R&D

#### <sup>4</sup> Chairman of the Nomination & Compensation Committee

#### **Executive Management**

#### 2.1 General principles for compensation of Executive Management

The aggregate remuneration of the Executive Management is approved by the Shareholders at the Annual General Meeting upon proposal by the Board of Directors. The proposals of the Board of Directors are based on NCC recommendation. The remuneration of the Executive Management is reviewed on an annual basis.

The total compensation of the Executive Management is composed of the following elements:

Compensation element	Instrument	Purpose	Drivers	Range and cap	Shareholder approval
Base salary	Monthly cash payments	Pay for the function	Scope and responsibilities, profile and competencies	N/A	Prospective maximum amount (October – September)
Short-term incentive	Annual cash payment	Pay for annual performance	Business and individual performance throughout the financial year	0 % – 139 % of target amount	Retrospective
Long-term incentive	Annual cash payment	Participation in sustaina- ble company success, alignment with Shareholder interests	Achieved value creation over three consecutive financial years	0 % - 200 % of target amount	Prospective maximum amount for payout three years later
Non-wage compensation	Pension contributions	Protect against risks plus retirement and dependents' coverage	Local legislation and market practice	N/A	

The total compensation is in line with the market for comparable industrial companies considering the various remuneration levels for different functions and locations. Furthermore, the compensation mix between base salary, variable compensation and non-wage compensation reflects sectorial and functional market practice. The full Board of Directors periodically reviews, sets and approves the compensation system, based on the proposal of the Nomination & Compensation Committee. The latest such review was performed in 2019 with support of Willis Towers Watson. The Global Grade factor has been used to define the peer group, which allows comparability between companies based on revenues, number of employees, geographical scope, business complexity and diversity. No additional mandates were awarded to Willis Towers Watson.

#### 2.1.1 Base salary of Executive Management

Base salaries are paid monthly as fixed cash amounts.

#### 2.1.2 Variable compensation of Executive Management

The target-setting process for the Leadership-for-Results (L4R) plan is part of the LEM performance management and is carried out on an annual basis by the NCC. All variable compensation is paid in cash and after approval by the Shareholders. The Chairman of the BoD prepares objectives and performance evaluations for the CEO and the NCC for the other members of the Executive Management based on personal performance review.

#### Short-term incentive related to the Executive's function, responsibility and obtained results

Each Executive's individual target amount for the short-term incentive plan is communicated to the Executive at the beginning of the financial year together with the objectives and their weighting. The target amount and the objectives are based on the role and impact of the Executive as well as annual company priorities. Objectives are linked to audited financial indicators such as EBIT and Net Profit, other quantitative indicators as well as qualitative targets based on strategic initiatives. At the end of the year, the performance on each objective is evaluated resulting in the total amount to be paid.

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contribution

<sup>&</sup>lt;sup>1</sup> Chairman of the Board

<sup>&</sup>lt;sup>2</sup> Chairman of the Audit & Risk Committee

<sup>3</sup> Member of the Audit & Risk Committee

<sup>&</sup>lt;sup>5</sup> Member of the Nomination & Compensation Committee

<sup>&</sup>lt;sup>6</sup> Chairman of the Strategy Committee

Member of the Strategy Committee

#### **Compensation report**

The number of objectives is large enough to allow each Executive to reach a fair level of short-term variable compensation rewarding for the results achieved even under changed business conditions. Since the degree of achievement of set objectives has to be evaluated at the end of the period, a clear understanding of the metrics to be applied is established at the time of target setting and kept constant over the period. For each objective, the curve between minimum and maximum bonus level is defined. Ambitious but achievable objectives are set as targets, at which 100 % of the respective target amount is attributed.

For Executive Management, the minimum payout of the short-term incentive is 0% of the target amount and the weighted maximum payout is 139%. The target amount of the short-term incentive represents between 22% and 29% of the total target compensation.

The short-term incentive payout is presented for retrospective approval to the Shareholders along with the Annual Report and the financial statements of the same financial year at the Annual General Meeting 2020 prior to being paid out.

#### Long-term incentive related to the sustainable financial performance of LEM Group

The long-term incentive is defined as an annual target amount and is based on the performance of LEM evaluated over a period of three consecutive financial years (2017/18 – 2019/20). The performance criterion is the cumulated Economic Value Added (EVA) over these three financial years. The Board of Directors defines the EVA objective at the beginning of year one and the evaluation of the performance takes place at the end of year three. Once the forward-looking EVA objective is defined, this EVA objective remains unchanged over the three-year period.

For Executive Management, the minimum payout of the long-term incentive is 0 % of the target amount and the maximum payout is 200 %. The target amount of the long-term incentive represents between 11 % and 15 % of the total target compensation.

For the long-term incentive cycle 2017/18 to 2019/20, the maximum amount approved prospectively by the Shareholders at the Annual General Meeting in 2017 is CHF 1'200'000 for payout in 2020.

#### 2.1.3 Non-wage compensation of Executive Management

For Executive Management, non-wage compensation consists of pension plans (retirement benefits) only.

Executive Management benefits from LEM's Swiss pension plan, considered a defined contribution plan under Swiss law that provides retirement benefits and risk insurance for death and disability. IFRS, on the contrary, considers this plan as a defined benefits plan. The insured base salary follows Swiss professional pension regulations without limitation of the amount. The pension fund is funded by contributions from the company and the insured Executive.

#### **Compensation report**

#### 2.2 Remuneration of Executive Management

#### 2019/20

In CHF thousands	Base salary	Short-term incentive	Long-term incentive	Company's contribution to pension fund	Total compensation	Company's contribution to social security charges
Frank Rehfeld, CEO	458	218	186	47	909	78
Executive management (excl. CEO) <sup>1</sup>	796	387	298	83	1'564	133
Total	1'254	605	484	129	2'473	211

<sup>&</sup>lt;sup>1</sup> Including Senior Vice President Industry (pro-rated 4.5 months)

#### 2018/19

In CHF thousands	Base salary	Short-term incentive	Long-term incentive	Company's contribution to pension fund	Total compensation	Company's contribution to social security charges
Frank Rehfeld, CEO	450	265	99	46	860	73
Executive management (excl. CEO)	620	256	170	66	1'112	94
Total	1'070	521	269	112	1'972	167

The amounts are shown as follows:

- Base salary: as paid out in the reporting period
- Short-term incentive 2019/20: as proposed to the Annual General Meeting on 9 June 2020 for payout in July 2020
- Long-term incentive: as accrued for or paid out during the reporting period
- Pension fund contributions: as accrued for or paid during the reporting period
- Company's contributions to social security charges: as accrued for or paid during the reporting period

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#### **Compensation report**

## **Auditor's report**



Amounts approved by previous Annual General Meetings related to the period reported above:

- Maximum amount base salary (for the period from 1 October 2018 to 30 September 2019):
   CHF 1'800'000 (based on four Executive Management members)
- Maximum amount base salary (for the period from 1 October 2019 to 30 September 2020): CHF 1'800'000
- Short-term incentive amount for 2018/19 for payment in 2019: CHF 563'000
- Maximum amount long-term incentive 2017/18 2019/20 for payment in 2020: CHF 1'200'000
- Pension fund contribution and company contribution to social security charges as paid out or accrued for in the reporting period are included in the above amounts.

The overall variable remuneration paid-out for 2019/20 to the Executive Committee ranged from 41% to 50% of the total compensation.

#### 2.3 Compensation of former members and related parties

In the financial year 2018/19, the former CEO François Gabella provided consulting services during the period from 1 April to 28 June 2018 for a total fixed compensation of CHF 30'000.

#### 3. Loans to current and former members of the Board of Directors and Executive Management and related parties

Our Articles of Association do not provide the basis to grant loans to current or former members of the Board of Directors, the Executive Management or to any related party. Therefore, no loans have been granted in the financial years 2018/19 and 2019/20 or in any previous year.

#### Report of the statutory auditor on the compensation report

We have audited the compensation report of LEM Holding SA for the year ended 31 March 2020. The audit was limited to the information according to articles 14–16 of the Ordinance against Excessive Compensation in Stock Exchange Listed Companies (Ordinance) contained in the note 1.2 on pages 54 and on notes 2.2 to 2.3 on pages 57 to 58 of the compensation report.

#### Board of Directors' responsibility

The Board of Directors is responsible for the preparation and overall fair presentation of the compensation report in accordance with Swiss law and the Ordinance. The Board of Directors is also responsible for designing the remuneration system and defining individual remuneration packages.

#### Auditor's responsibility

Our responsibility is to express an opinion on the compensation report. We conducted our audit in accordance with Swiss Auditing Standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the compensation report complies with Swiss law and articles 14 – 16 of the Ordinance.

An audit involves performing procedures to obtain audit evidence on the disclosures made in the compensation report with regard to compensation, loans and credits in accordance with articles 14 – 16 of the Ordinance. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements in the compensation report, whether due to fraud or error. This audit also includes evaluating the reasonableness of the methods applied to value components of remuneration, as well as assessing the overall presentation of the compensation report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Opinion

In our opinion, the compensation report for the year ended 31 March 2020 of LEM Holding SA complies with Swiss law and articles 14 – 16 of the Ordinance.

To the General Meeting of LEM Holding SA, Fribourg Lancy, 15 May 2020

Ernst & Young Ltd

Roland Ruprecht Licensed audit expert

(Auditor in charge)

Victoria Napoly

Licensed audit expert

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## LEM HOLDING SA



### **Balance sheet**

(before distribution of earnings)

#### **Assets**

In CHF thousands	Notes	31.3.2020	31.3.2019
Current assets			
Cash and cash equivalents		3'652	1'530
Loans to affiliated companies		66'290	68'476
Current assets from affiliated companies		1'588	1'115
Other current assets		395	96
Total current assets		71'925	71'217
Noncurrent assets			
Investments in affiliated companies	1	68'191	67'989
Total noncurrent assets		68'191	67'989
Total assets		140'116	139'206

#### Liabilities and equity

In CHF thousands	Notes	31.3.2020	31.3.2019
Current liabilities			
Current financial liabilities		9'000	8'000
Loans from affiliated companies		14'918	45'313
Current liabilities from affiliated companies		53	148
Other current liabilities		1'825	1'956
Total current liabilities		25'797	55'417
Equity			
Share capital	2	570	570
Legal reserves		285	285
Free reserves - balance carried forward		36'061	8'571
- profit for the year		77'983	75'346
Treasury shares	3	(581)	(983)
Total equity		114'319	83'789
Total liabilities and equity		140'116	139'206

### Income statement

#### Income

In CHF thousands	Notes	2019/20	2018/19
Dividend from affiliated companies	4	76'083	73'871
Interest income from affiliated companies		2'144	1'234
Foreign exchange gain	5	1'497	881
Other financial income		56	41
Other income from affiliated companies		6'150	6'343
Total income		85'930	82'370

#### **Expense**

In CHF thousands	Notes	2019/20	2018/19
Office, administration and personnel expense	6	(4'360)	(3'337)
Financial expense		(436)	(578)
Foreign exchange loss	5	(2'673)	(2'728)
Total expense		(7'469)	(6'642)
Profit before taxes		78'460	75'727
Income taxes	7	(477)	(382)
Net profit for the year		77'983	75'346

# Notes to the financial statements

#### Principles for the establishment of the financial statements

The accompanying financial statements have been prepared in accordance with the requirements of the Swiss Code of Obligations. Regarding the inclusion of LEM HOLDING SA in the consolidated financial statements, the accounting and reporting principles described in the notes to the consolidated financial statements apply.

LEM HOLDING SA does and did not have any employees.

#### 1. Investments in affiliated companies

In CHF thousands	31.3.2020	31.3.2019	
Historical cost	68'191	67'989	
Total	68'191	67'989	

The increase in investments in affiliated companies is linked to the following events during 2019/20:

- incorporation of LEM Advisory Services SA (CHF 100k) and LEM Malaysia SDN, BHD (CHF 48k), respectively on December 5, 2019 and December 13, 2019;
- LEM Switzerland SA and LEM Tech France SA participations purchase (CHF 54k) from LEM Intellectual Property SA, in liquidation since January 2, 2020.

Refer to note 26 Scope of consolidation of the consolidated financial statements.

The percentage of ownership corresponds to the percentage of voting rights.

#### 2. Share capital

	Number of shares	Par value per share in CHF	Capital in CHF thousands
Opening capital 1.4.2019	1'140'000	0.50	570
Change of capital			
Closing capital 31.3.2020	1'140'000	0.50	570

#### 3. Treasury shares

Pric			e per share in CHF		
Number	High	Average	Low	thousands	
652				1'091	
8'078	1'714.36	1'277.98	935.44	10'445	
(7'935)	1'725.57	1'294.96	941.88	(10'553)	
795				983	
6'773	1'500.27	1'302.78	902.11	8'824	
(7'012)	1'520.00	1'315.69	917.47	(9'226)	
556				581	
	652 8'078 (7'935) <b>795</b> 6'773 (7'012)	Number         High           652         8'078         1'714.36           (7'935)         1'725.57           795         6'773         1'500.27           (7'012)         1'520.00	Number         High         Average           652         8'078         1'714.36         1'277.98           (7'935)         1'725.57         1'294.96           795         6'773         1'500.27         1'302.78           (7'012)         1'520.00         1'315.69	652       8'078     1'714.36     1'277.98     935.44       (7'935)     1'725.57     1'294.96     941.88       795       6'773     1'500.27     1'302.78     902.11       (7'012)     1'520.00     1'315.69     917.47	

Subsidiaries of LEM HOLDING SA did not own any shares of LEM HOLDING SA.

Treasury shares are valued at the lower of cost or market value.

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#### 4. Dividend from affiliated companies

The dividends from subsidiaries increase is mainly coming from two contrary trends as follows:

- LEM Electronics (China) Co. Ltd dividend of CHF 14.2 million (whereas no dividend was paid in 2018/19)
- LEM Intellectual Property SA dividend decrease from CHF 37.7 million in 2018/19 to CHF 29.9 million in 2019/20

#### 5. Exchange effect

In CHF thousands	2019/20	
Exchange gains/(losses)	(1'572)	(819)
Fair value revaluation on derivatives <sup>1</sup>	488	73
Gains/(losses) on derivatives <sup>1</sup>	(93)	(1'101)
Exchange effect	(1'176)	(1'847)

<sup>&</sup>lt;sup>1</sup> Position includes cost of derivative hedging.

#### 6. Office, administration and personnel expense

The office, administration and personnel expense increase is mainly linked to the withholding taxes paid on LEM Electronics China Co. Ltd dividends for a total amount of CHF 0.7 million.

#### Income taxes

In CHF thousands	2019/20	2018/19
Current taxes	(477)	(457)
Adjustments of tax provisions of previous periods	0	75
Total	(477)	(382)

#### 8. Significant shareholders according to article 663c of the Swiss Code of Obligations

On 31 March 2020, the following shareholders held 3 % or more of the share capital and voting rights:

	31.3.2020		31.3.2019	
In number of shares, percent of shareholding	Shares	In%	Shares	In%
Werner O. Weber and Ueli Wampfler, in Zollikon/Wollerau, Switzerland, through WEMACO Invest AG and Swisa Holding AG, in Zug/Cham, Switzerland	582'700	51.1 %	574'500	50.4 %
Ruth Wertheimer, in Kfar Shmaryahu, Israel, through 7-Industries Holding B.V., in Amsterdam, Netherlands	100'081	8.8%	141'581	12.4%
Invesco, Atlanta, USA	36'883	3.2 %	0	0.0 %
J. Safra Sarasin Investmentfonds AG, Basel, Switzerland	36'000	3.2 %	36'000	3.2 %
Columbia Threadneedle, London, United Kingdom	26'695	2.3 %	48'142	4.2 %
Total shareholders < 3%	384'336	33.7 %	339'777	29.8%
Total	1'140'000	100%	1'140'000	100.0%

## Notes to the consolidated financial statements

#### 9. Guarantees in favor of third parties on behalf of subsidiaries

In CHF thousands	31.3.2020	31.3.2019
Amount of guarantees issued	1'803	1'638

#### 10. Shareholdings

#### **Shareholdings of nonexecutive Directors**

	31.3. 2020 Number of shares held	31.3.2019 Number of shares held
Andreas Hürlimann	1'001	1'001
François Gabella	600	600
llan Cohen	300	300
Ueli Wampfler	70'700	69'500
Ulrich Jakob Looser	100	100
Werner C. Weber	0	0
Total	72'701	71'501

#### **Shareholdings of Executive Management**

	Number of shares held	Number of shares held
Frank Rehfeld, CEO	0	0
Andrea Borla, CFO	0	0
Rebecca Cullinan, SVP Industry	0	0
Rainer Bos, SVP Automotive	0	0
Total	0	0

21 2 2020

21 2 2010

#### Proposed appropriation of available earnings

#### Appropriation of available earnings

In CHF thousands	31.3.2020	31.3.2019
Balance brought forward from previous year	35'079	7'480
Variation of treasury shares	402	109
Net profit for the year	77'983	75'346
Total available earnings	113'464	82'934
Proposal of the Board of Directors		
Ordinary dividend	(45'600)	(47'855)
Balance to be carried forward	67'864	35'079

The Board of Directors proposes the distribution of an ordinary dividend of CHF 40 per share. Net of 35 % withholding tax, this is an ordinary cash dividend of CHF 26.0 per share. The proposed appropriation of available earnings is made in compliance with article 671 of the Code of Obligations. Shares held by LEM HOLDING SA or any of its subsidiaries are not entitled to dividends.

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### **Auditor's report**



#### **Auditor's report**



#### Report of the statutory auditor on the financial statements

As statutory auditor, we have audited the financial statements of LEM Holding SA, which comprise the balance sheet, income statement and notes (pages 61 to 65), for the year ended 31 March 2020.

#### Board of Directors' responsibility

The Board of Directors is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the company's articles of incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements for the year ended 31 March 2020 comply with Swiss law and the company's articles of incorporation.

#### Report on key audit matters based on the circular 1/2015 of the Federal Audit Oversight Authority

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. We have determined that there are no key audit matters to communicate in our report.

#### Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a para. 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

To the General Meeting of LEM Holding SA, Fribourg Lancy, 15 May 2020

Ernst & Young Ltd

Roland Ruprecht Licensed audit expert

(Auditor in charge)

Victoria Napoly

Licensed audit expert

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### **Group subsidiaries**

LEM is a global player with production plants and development centers in Beijing (China), Geneva (Switzerland), Tokyo (Japan) and Sofia (Bulgaria). The Company has a dedicated R&D Center in Lyon (France) and sales offices at all its customers' locations and offers seamless service around the globe.

For a complete list of subsidiaries and offices, refer to www.lem.com > Contact > Sales Locator

#### **Europe**

#### **LEM HOLDING SA**

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#### **LEM Switzerland SA**

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#### **LEM Intellectual Property SA**

Avenue Beauregard 1 CH-1700 Fribourg

#### **LEM Management Services Sàrl**

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CH-1228 Plan-les-Ouates

#### **LEM Tech France SAS**

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#### **LEM Europe GmbH**

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LEM Europe GmbH, Branch Belgium

Egelantierlaan 2 B-1851 Humbeek

#### LEM Europe Denmark, Filial af LEM Europe GmbH

Haraldsvej 60A,1. DK-8960 Randers

#### LEM Europe GmbH, Succursale France

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### LEM Bulgaria EOOD

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#### LEM Russia, LLC

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#### Asi

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Concept and text LEM, Fribourg Cabinet Privé de Conseils SA, Genève SNK Identities AG, Zurich **Design** SNK Identities AG, Zurich

**Photos**Mara Truog, Zurich
Getty Images

**Printing**Druckprodukt, Zurich



